

## **Employers' Forum of Indiana**

### **Prospective Electronic Prior Authorization Adoption Strategy**

Presented by Gloria Sachdev, Forum President and CEO  
March 23, 2016

To improve patient care and prior authorization efficiencies across the continuum, we propose the following strategy to drive prospective electronic prior authorization adoption and implementation in Indiana in partnership with Surescripts.

#### **1. Surescripts**

- Will continue to work collaboratively with PBM partners to assure the backend of prospective ePA is robust.
- Will provide the Forum a state-of-the-state progress report of prospective ePA adoption on a monthly basis. We will share progress at future Forum meetings. Each Surescripts customer gets monthly report cards on prospective ePA adoption performance at the provider and system level.

#### **2. PBMs**

- Need to assure that PA steps/process at the plan level are built to accommodate electronic prospective ePA to assure real-time notification

#### **3. Health Plans**

- Need to assure that PA steps/process at the plan levels are built to accommodate electronic prospective ePA to assure real-time notification.
- Taking a page from the Forum's successful electronic-prescribing initiative to drive adoption in Indiana, Health Plans could message providers in their networks to use prospective ePA as a way for them to lower overhead expense. Financial incentive programs have been quite successful in the past.

#### **4. Employers**

- Work with your PBMs and Health Plans to implement the above. With our electronic-prescribing initiative, some employers chose to financially support efforts to increase adoption in their communities. If there is interest in pursuing this, please let me know and we'll gladly support such efforts.

#### **5. Providers**

- For those who do not have prospective ePA capability now, lean on your EMR vendors regarding when they will be able to offer this solution. See if it will be made available with the next version update.
- For those who have prospective ePA capability now, consider how best to execute implementation at the provider level.

## 6. Employers' Forum of Indiana

- Legislative/regulatory – There are 12 states with ePA legislation. We will review these statutes and determine which of these, if any, Indiana should consider.
- Lastly, I am delighted to share with you that in order to drive prospective ePA adoption in Indiana, Surescripts and the Forum are partnering to co-host monthly Indiana-specific webinars/QA sessions starting in May. These sessions will focus on prospective ePA awareness and education while giving providers and their staff the opportunity to ask questions. This will also be an opportunity to lend assistance in navigating the steps towards adoption and utilization. Also available are bimonthly general prospective ePA webinars. Thus, there will be a minimum of 3 opportunities per month to receive continued support through 2016.

➤ **Monthly Indiana-Specific Webinar schedule** will begin the first week of May and continue the first week of the month through 2016. This webinar calendar will be available shortly on the Forum website: [www.employersforumindiana.org](http://www.employersforumindiana.org)

➤ **General Surescripts Prospective ePA Webinar Schedule**

Mar 30, 2016  
4:15 PM EDT

Apr 13, 2016  
4:15 PM EDT

Apr 27, 2016  
4:15 PM EDT

May 11, 2016  
4:15 PM EDT

May 25, 2016  
4:15 PM EDT

Jun 15, 2016  
4:15 PM EDT

Jun 29, 2016  
4:15 PM EDT

Jul 13, 2016  
4:15 PM EDT