

# Employers' Forum of Indiana: 2017 Year in Review

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# Employers' Forum of Indiana: Purpose

To improve the VALUE received by employers, employees, and the general public for their health care expenditures

- > Value includes measures of QUALITY (clinical, patient satisfaction and efficiency) and PRICE
- > Achieving sustainable high value takes a multi-stakeholder effort

# January 2017 - All Stakeholder Meeting

## Fair Drug Pricing Based on the Value it Provides

- Sarah Emond, EVP and COO at the Institute for Clinical and Economic Review

## Centers of Excellence: Employer, Provider, and Health Plan Perspectives

- Tina Hayes  
US Benefits Manager  
Duke Energy Corporation

Stacie Vance  
Chief Nursing Officer & Vice President of Clinical Services  
Ortho Indy

Brennon McNally  
Vice President, Network Solutions  
Optum/United Healthcare Group

# February 2017 - Employer Committee Strategic Planning Meeting for 2017-2018

## Address High **Hospital** Prices with the goal to Pay-for-Value

- Step #1: obtain more information on hospital PRICES
- Step #2: obtain more information about hospital QUALITY
- Step #3: develop sustainable benefit design to reward high Value = Quality over Price

## Address High **Drug** Pricing with the goal to Pay-for-Value

- Step #1 Develop value-based drug benefit design model using ICER as the backbone
- Sept #2 Determine other strategies to accomplish goal

## Electronic Prior Authorization for Medications

- Very successful Forum initiative in 2016 engaging health-systems and SureScripts
- Need to assure all health plans can support ePA

# Key Initiatives - Where are we now?

## Address High Hospital Prices with the goal to Pay-for-Value

- RAND Indiana Hospital Price Report published in September 2017
- In process of Developing a Forum Hospital Quality Task Force
  - Chair has been named, Melissa Marinelarena, Senior Director at National Quality Forum (NQF)
  - A Call for Nominations to be a member of the task force was sent
    - If interested in being on this task force, nominations are being extended to November 17th
    - 13 nominations received with multi-stakeholder representation
    - First task force meeting = December 4, then monthly until May 2018

# Key Initiatives - Where are we now?

## Address High Hospital Prices with the goal to Pay-for-Value

- Employers across the country wish to participate in our study next year
  - Wonderful opportunity for the country to embrace hospital price transparency
  - Provides Indiana with national price benchmarks
- Gloria Sachdev has been invited to present at the National Alliance for Healthcare Purchasers and the Colorado Business Group on Health in January to share the results of the RAND report and thoughts on value-based strategies
- Ongoing discussions with all stakeholders regarding how best to design a benefit plan that takes into consideration quality and price

# Key Initiatives - Where are we now?

## Address High **Drug** Pricing with the goal to Pay-for-Value

- Numerous employers and their consultants had meetings with the Institute for Clinical and Economic Review (ICER) to better understand how a value-based model could be designed
- Recently, the Forum approached a large PBM and they are willing to develop, a first of its kind in the country, drug benefit model based on the clinical and economic value drugs provide using ICER reports as the backbone
- Early stages of developing this model and engaging employers

# Key Initiatives - Where are we now?

## Electronic Prior Authorization for Medications

- Legislation requiring insurance companies to be able to send and receive ePA written by Gloria Sachdev and State Senator Grooms
  - Supported by many Forum members
  - Became law, implemented July 2017!
- This initiative was a huge success due to all the work of numerous Forum stakeholders and is a wrap 😊



# March 2017 - All Stakeholder Meeting

## Telemedicine

- Sharon Booze, Sales Director, Anthem On-Line

## Technology Innovations

- John Kansky, CEO of Indiana Health Information Exchange
- Shaun Grannis, Biomedical Informatics Investigator, Regenstrief Institute and Associate Professor of Medicine at IU School of Medicine
- Titus Schleyer, Biomedical Informatics Investigator, Regenstrief Institute and Associate Professor of Medicine at IU School of Medicine

# May 2017 - All Stakeholder Meeting

## Opioid Crisis Presentations and Panel Discussion

- Tom Albert, Director, Behavioral Health Central Region, Anthem
- Tess Benham, National Safety Council
- Andy Chambers, MD, Associate Professor of Psychiatry and Director, Addiction Psychiatry Training Program, IU School of Medicine
- Denny Darrow, Vice President of Human Resources, Purdue University
- Dan Evans, Associate Director for Drug Prevention, Treatment, and Enforcement, State of Indiana
- Shaun Grannis, Biomedical Informatics Investigator, Regenstrief Institute and Associate Professor of Medicine at IU School of Medicine
- Jim McClelland, Executive Director for Drug Prevention, Treatment, and Enforcement, State of Indiana
- Bryan Mills, CEO Community Health Network

## Indiana Legislative Healthcare Update

- Brian Tabor, President Indiana Hospital Association

# August 2017 - Employer Preview

Only for employers who participated in the hospital price study, preliminary study findings were presented

- **Chapin White**, Senior Health Economic Researcher, RAND Corp
- Final report and interactive map noting relative prices: <https://www.rand.org/health/projects/indiana-hospital-prices.html>

# September 2017 - All Stakeholder

## Forum Hospital Price Transparency Initiative Findings

- RAND Hospital Price Transparency Study Results
  - **Chapin White**, Senior Health Economic Researcher, RAND Corp
- Hospital Price Transparency: A Critical Component for Employers to Optimize Value
  - **Denny Darrow**, VP of HR, Purdue University and Forum Chairman

## Online Pharmacies: Indiana Study Results and How to Keep Hoosiers Safe

- **Marty Allain, JD**  
Senior Program Manager, National Association of Boards of Pharmacy  
Chair, Alliance for Safe On-Line Pharmacies Global Foundation
- **Libby Baney, JD**  
Advisor, Alliance for Safe On-Line Pharmacies Global Foundation, Principle, Faegre Baker Daniels Consulting
- **Grant Lindman, MBA**, Director, Global Anti-Counterfeiting Operations, Eli Lilly & Co

# November 2017 - All Stakeholder

See today's AGENDA - Opioids

Second Annual Networking Cocktail

Sponsored by Forum Member, Castlight Health





# ASOP Tool Kit

Gift to you from Forum

# 2018 Forum Meetings

Jan 10<sup>th</sup> All Stakeholder: Strategies to Address High-Drug Prices

March 21<sup>st</sup> All Stakeholder: Micro Hospitals and On-Site Clinics

May 17<sup>th</sup> TBD

July 11<sup>th</sup> TBD

September 12<sup>th</sup> TBD