



Value-Based Healthcare & Payment Models

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Medicare's Push Towards Quality and Value

Medicare Fee-for-Service

GOAL 1: **30%** 

Medicare payments are tied to quality or value through **alternative payment models (categories 3-4)** by the end of 2016, and 50% by the end of 2018

GOAL 2: **85%** 

Medicare fee-for-service payments are **tied to quality or value (categories 2-4)** by the end of 2016, and 90% by the end of 2018



STAKEHOLDERS:

Consumers | Businesses
Payers | Providers
State Partners



Set **internal goals** for HHS



Invite **private sector payers** to match or exceed HHS goals

Medicare Access and CHIP Reauthorization Act (MACRA) & The Merit-Based Incentive Payment System

The Merit-Based Incentive Payment System (MIPS) Path offers potential bonuses or penalties depending on how eligible professionals perform in four categories:

1. Quality - drawn from existing Medicare Part B Physician Quality Reporting System (PQRS)
2. Resource use - drawn from existing Medicare Part B value-based payment modifier program
3. Meaningful use of certified electronic health records technology
4. Clinical practice improvement activities

Eligible professionals will receive a composite score across the categories, which determines whether they receive a bonus or a penalty, with the bonus or penalty amount increasing

MIPS Regular Scoring

- Regular scoring - MIPS Composite Performance Score (CPS) derived from performance in 4 categories
- Performance determines positive, negative, or neutral adjustment



Performance Year	Payment Year	Merit-Based Incentive Payment System (MIPS) and MIPS APMS*
2017	2019	+/- 4%
2018	2020	+/- 5%
2019	2021	+/- 7%
2020	2022	+/- 9% (and beyond)

* Bonus for exceptional performers and potential 3x scaling factor

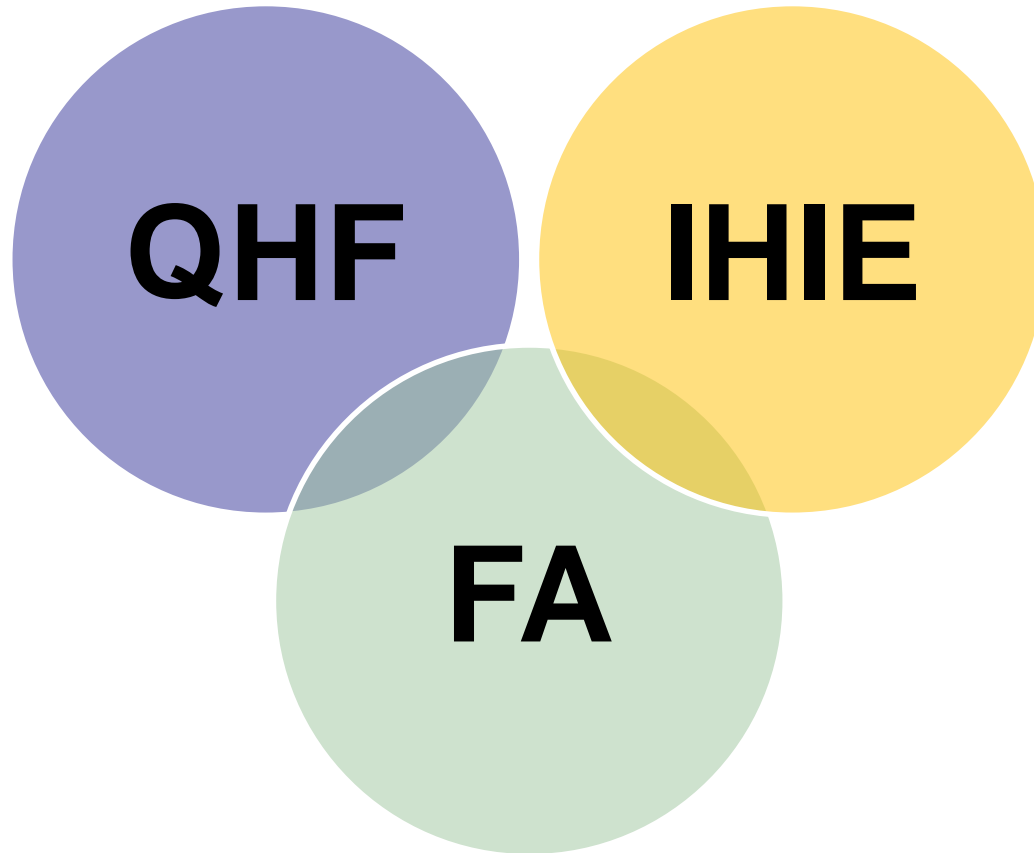
Value-Based Care

- Nearly all value-based care models focus on the same principles emphasized by Medicare in the proposed MACRA rule:
 - Quality of care/outcomes
 - Use of electronic data to increase efficiency of care
 - Activities focused on clinical improvement
 - Controlling costs of care
- Franciscan currently participates in several value-based healthcare models, most predominantly in Accountable Care Organizations
- Currently, Franciscan Alliance holds over 8 ACO agreements in Central Indiana with various payers, including Medicare, Medicare Advantage, and Commercial payers

Accountable Care Organizations (ACOs)

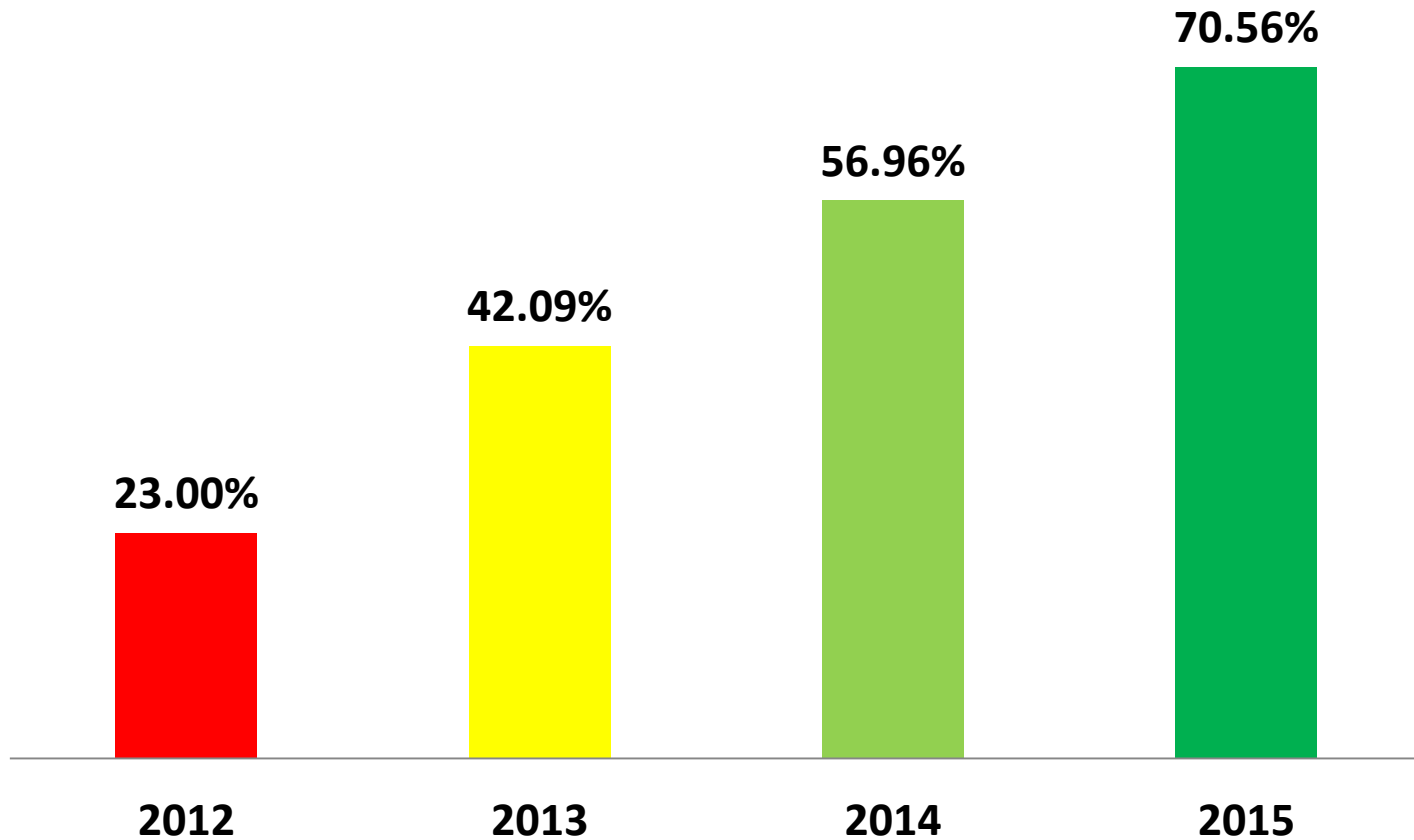
- ACOs have the three-pronged goal of: better population health; increased quality of care; and lower costs of care
 - ACOs focus on coordination of care for patients across the entire care continuum, including care management
 - Unlike historical healthcare models, ACOs:
 - Require extensive collaboration among healthcare providers (yes, even competitors!) and payers. This collaboration includes sharing of claims and clinical data
 - Receive 'shared savings' payments based on controlling cost AND quality; no dollars are earned if quality is lacking
 - Are accountable for patients regardless of where they seek healthcare services
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Franciscan Results can Really be Traced Back Here



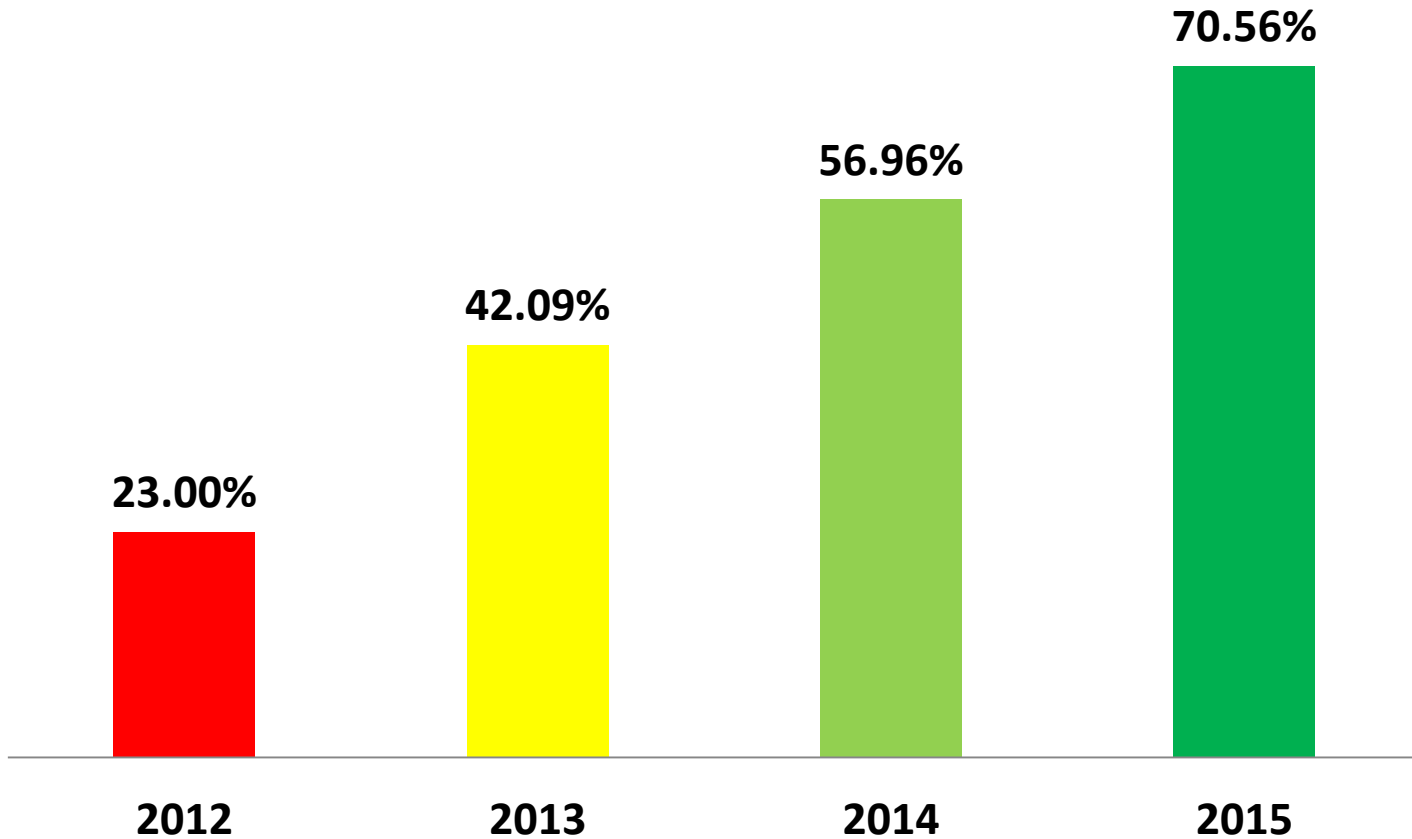
Franciscan Quality Results: **Depression Screening**

FA Medicare ACO Data 2012-2015



Franciscan Quality Results: **Fall Risk Screening**

FA Medicare ACO Data 2012-2015

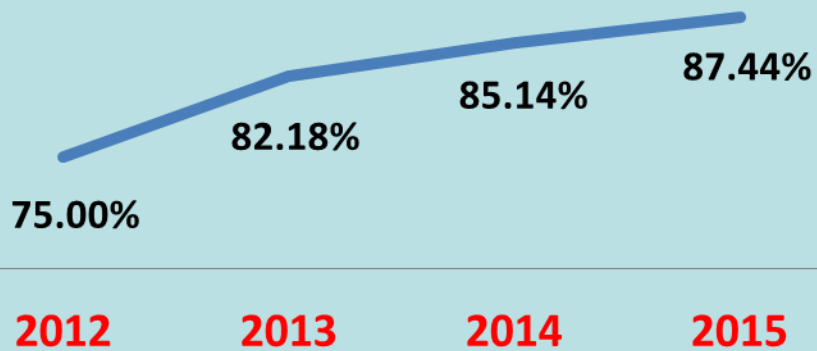


Franciscan Quality Results: **Diabetes**

FA Medicare ACO and FA Anthem ACO Data 2012-2015

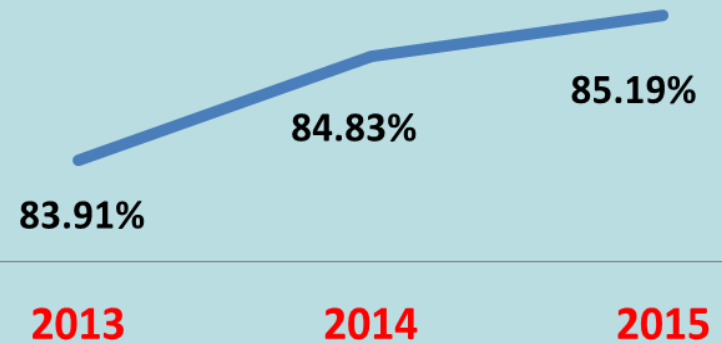
FA-Medicare Data

— % DM Pts w Hgb A1C < 9 mg/dl



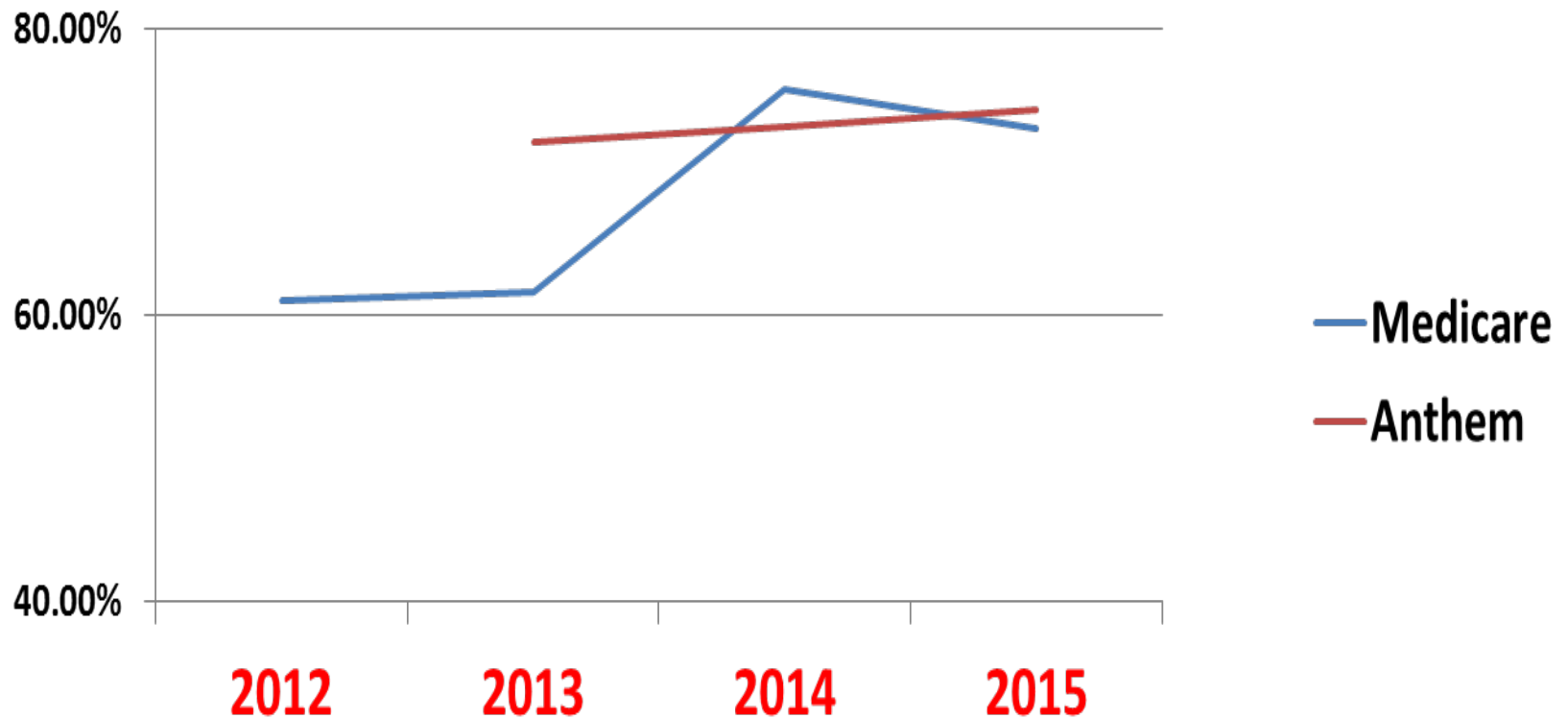
FA-Anthem ACO Data

— % DM Pts w Annual Hgb A1C levels drawn



Franciscan Quality Results: **Mammograms**

FA Medicare ACO and FA Anthem ACO Data 2012-2015



Challenges

- Provider engagement
- Patient engagement
- Out-of-network

Model Limitations & Benefits

Limitations

- Quality reporting/integration (provider-payer)
- Time lag between start of performance year and results (18 months!)
- Large shifts in population health takes time
- Patient responsibility lacking
- Shifts responsibility entirely to ACO (provider)

Benefits

- Better quality scores/patient outcomes
 - Increased access for patients
 - Slowing rate of cost increase
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Thank you!