



ALL-STAKEHOLDERS MEETING

Monday, November 5, 2018

Time: 11:30-2:30 PM with networking cocktail until 4:00 PM EST (lunch provided)

Location: Skyline Club

(located on the 36th floor of the One America Tower)

Address: 1 American Square, Indianapolis, IN 46282

Parking: Garage Parking is available under the One America Building, located off Illinois Street

RSVP: Gloria Sachdev, President and CEO, Employers' Forum of Indiana gloria@employersforumindiana.org

AGENDA

Welcome and Introductions

Presentations can be found at: <http://employersforumindiana.org/>

Denny Darrow

Chairman, Employers' Forum of Indiana

Indiana Hospital Price Transparency Study Overview: Aligning Payment with Value

Gloria Sachdev, BS Pharm, PharmD, FASHP

President and CEO, Employers' Forum of Indiana

Health Care Prices in Colorado: What They're Doing to Us? What We Can Do

Robert Smith, MBA

Executive Director, Colorado Business Group on Health

The State of Montana's Successful use of Negotiated Medicare Plus Payment for In-Network Hospitals

Marilyn Bartlett

Former Administrator, Health Care and Benefits Division, State of Montana

Special Projects Coordinator, Montana Commissioner of Insurance

Forum Update: What We Accomplished in 2018 & Where We're Heading in 2019

- **Launch: Employer On-Line Opioid Toolkit**

Gloria Sachdev, BS Pharm, PharmD, FASHP

Cocktail Reception from 2:30 – 4:00pm Hosted by Castlight Health

Please mark your calendar for upcoming 2018-2019 Forum All-Stakeholder meetings:

January 30, March 13, May 22, & July 31



Robert Smith, MBA

Bob has worked with the Colorado Business Group on Health since 2010 on piloting payment reform and promoting value-based purchasing in Colorado. He became Executive Director in May, 2017 and is working to build collaborative relations with purchasers and promote value-based purchasing.

Prior to joining CBGH Bob spent 38 years as a hospital/health system executive, providing leadership on strategic planning, business development, continuous quality improvement, and performance-based contracting. He facilitated various joint ventures, partnerships, and collaborative initiatives between providers and purchasers, working within the community hospital, university medical center, and managed care settings. He started and ran a hospital-owned health plan called “the most successful provider-owned plan in the country” by Modern Healthcare after his tenure as CEO and he has overseen development and management of over 20 risk-bearing physician organizations as VP of Development with McNerney Heintz.

Bob holds an MBA from Loyola University of Chicago, has co-authored a book on healthcare contracting strategies, and has published numerous healthcare articles. He taught managed care and risk-based contracting as a faculty member of the American College of Healthcare Executives for 15 years.

He has served as a member of the St. Vrain Valley School District Board of Education since 2007 and has been Board President since November 2014. He is a prior Board member of the Savannah, Georgia and Longmont, Colorado Chambers of Commerce.

Marilyn Bartlett

Marilyn graduated with a bachelor's degree in education from the University of Nevada – Reno, and later completed the Accounting/Finance program at Montana State University – Billings. She earned the designations of Certified Public Accountant, Certified Management Accountant, Certified Global Management Accountant, and Certified Financial Management.

Marilyn worked in financial management positions for several companies, including a public utility, an international gold mining company, and a public accounting firm. In 2001, she narrowed her focus to health care financial management, as Controller for Blue Cross and Blue Shield of Montana. In 2007, Marilyn became the CFO for a regional Third-Party Administrator, focusing on self-funded plans.

In 2014, Marilyn assumed the position of Administrator of Health Care and Benefits Division for the State of Montana and was responsible for managing Montana's largest self-funded health plan, with over 31,000 members. Actuarial projections showed health plan reserves would be (\$9 million) by December 2017 if significant changes were not implemented. She led the health plan forward by contracting with Montana hospitals for reference-based pricing, changing to a transparent pass-through pharmacy benefit, launching significant changes to vendor management, and realigning benefit administration of the plan. In December 2017, the plan reserves were \$112 million.

In July 2018, Marilyn assumed her current position as Special Projects Coordinator for State Auditor Matt Rosendale, focusing on analysis and proposed legislation for managing pharmaceutical drug pricing for Montana consumers.