



National
Cancer
Treatment
Alliance™

Employers Forum of Indiana

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Innovative Payment Strategies for Oncology Medications

Robert Baird, RN, MSA

President

Employer Feedback: Ready for Disruption

- Majority of employers are self-insured, and numbers are growing
- Dissatisfied with status quo
 - Insurer and Pharmacy Benefit Managers (PBM) - patient unfriendly interference
 - Provider/payer/PBM consolidation
 - Rapidly rising cancer care costs (hospitals, drugs)
- Surveys/Publications
 - Cost Differences for Oncology Medicines Based on Site of Treatment (Employee Benefit Research Institute)
 - Achieving Value In Cancer Care (eValue8 & National Alliance of Healthcare Purchasers Coalitions)
 - Employer Roundtables On Drug Management (National Alliance of Healthcare Purchasers Coalitions)
- Renewed focus on employee satisfaction and productivity
 - Patient experience
 - Cost



Innovative Payment Strategies

- Current Models
 - Oncology Care Model (OCM)
 - OCM 2.0 - Community Oncology Alliance (COA)
- Molecular diagnostics for targeted therapies
- Medication Therapy Management programs
 - Lower costs/improve persistency
- Financial assistance
 - Drug repository programs
 - Industry/Foundation support programs
- Site of service opportunities
- Future contracting strategies
 - Biosimilars
 - Generics
 - PBM transparency/claim-based fees
 - Value based contracts/guarantees
- COA Initiatives

