



Forum Update: What we accomplished in 2020 & Where we are headed in 2021

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President and CEO, Employers Forum of Indiana

*November 13, 2020
11:30-2:00pm EST*



EFI 2020 Year in Review

February 6, 2020

Direct-to-Employer Contracting for Medications: A New Approach to Buy and Bill

- Kim Woofter, RN

National Perspective on Innovative Payment Models for Oncology Medications

- Robert Baird, RN, MSA

Substance Use Disorder/Addiction Certificate Program

- Justin Philips, MA

Advanced Care Planning

- Rene Morcos

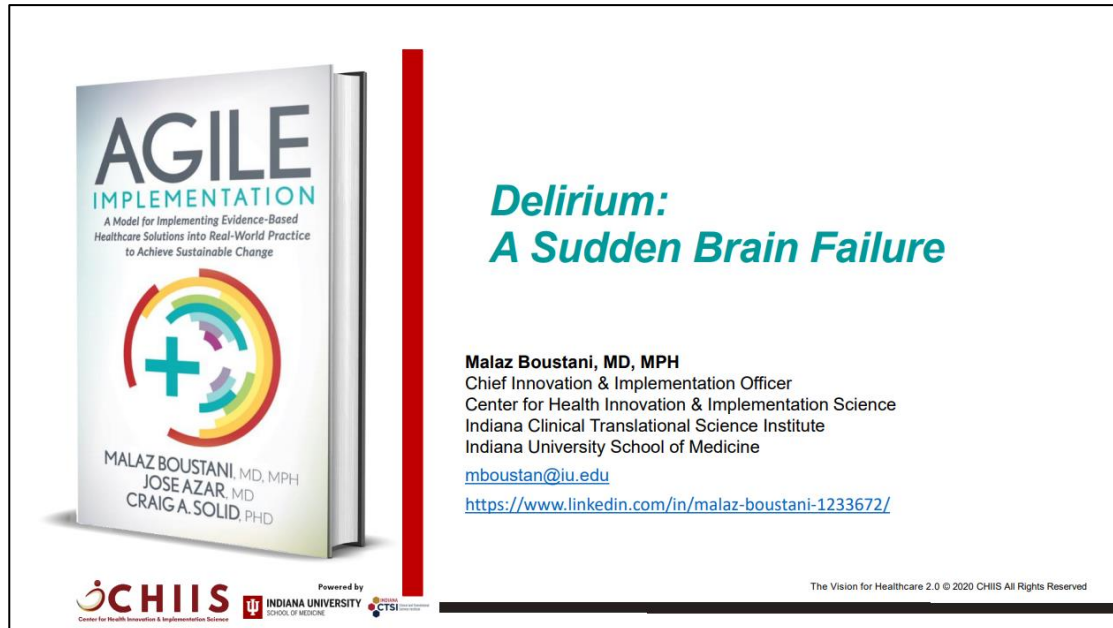
Policy Update

- Gloria Sachdev, BS Pharm, Pharm D.

June 24, 2020

Delirium Impact on the Brain

- Dr. Malaz Boustani



2020 Legislative Health Summary

- Summarizes 13 different health-related bills passed into law from the 2020 Legislative Session
- Posted on June 29th

2020 Legislative Health Summary

In this document, we summarize 13 health-related bills passed into law during 2020 Indiana legislative session. This short, non-budget legislative session began January 6th and concluded March 11th. In total, 911 bills were introduced including 455 House of Representative bills of which 89 passed into law for a 19.6% pass rate and 456 Senate bills of which 79 passed for a 17.3% passing rate. SEA 5 and HEA 1004 were the Forum's primary focus this legislative session. We hope this legislative summary is of benefit.

Of note, weblinks are best suited to open with Google Chrome. This summary information is provided as a courtesy and is not to be construed as authoritative. Readers are encouraged to review legislative enrolled act links provided after each section. The information presented in this document is based upon the "latest version" of enrolled acts noted on the [Indiana General Assembly Website](#), as of June 28, 2020.

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July 8, 2020

Why Surprise Out-of-Network Billing Happens and How to Stop It

- Loren Adler. MS

Surprise Medical Bills: State Policy Approaches

- Jack Hoadley, Ph. D

August 19, 2020

Anti-Competitive Insurer- Provider Contract Language

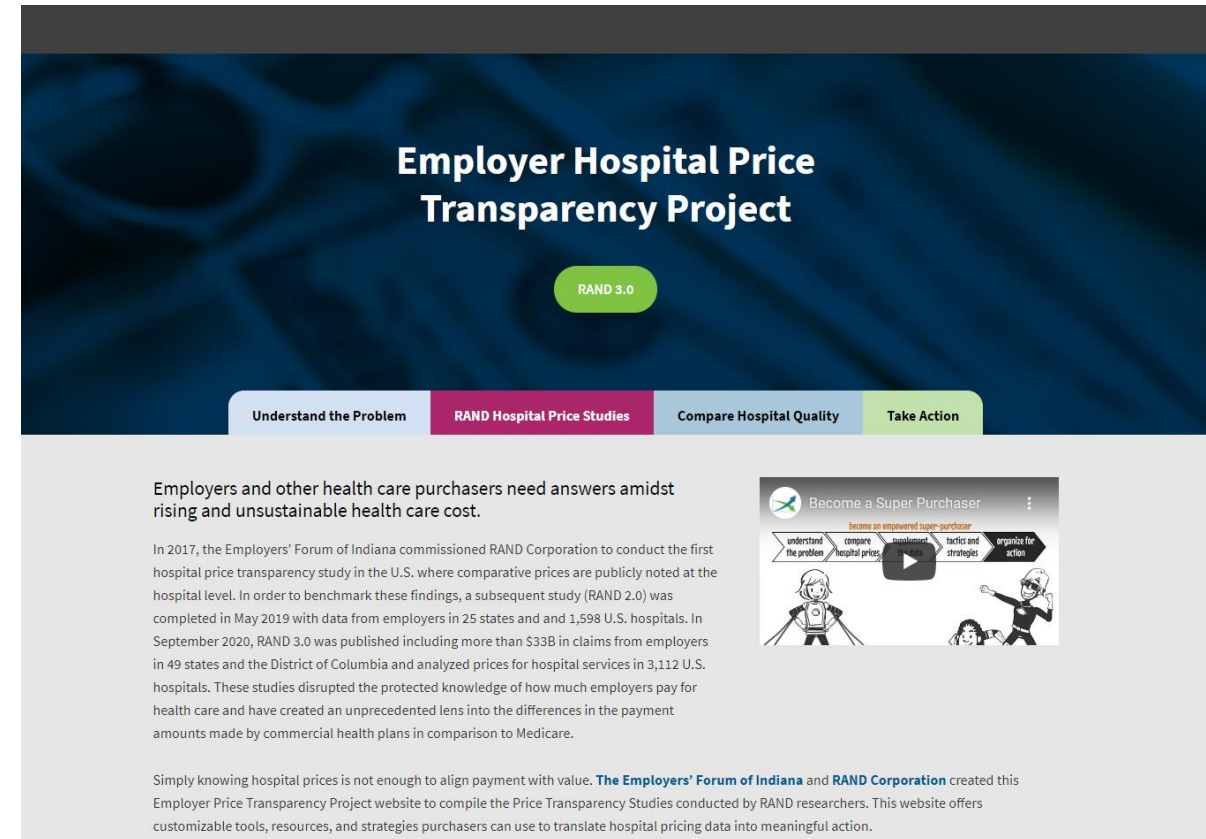
- Daniel Bird, JD

Addressing Health Care Industry Consolidations and Costs

- Katherine Gudiksen, Ph. D

Updated EmployerPTP.org website

- In partnership with Catalyst for Payment Reform, we redesigned the **Employer Hospital Price Transparency Project** [website](#).
- Find information on:
 - Understanding Hospital Price Transparency
 - All the RAND Hospital Price Transparency Studies
 - Comparing Hospital Quality
 - How to act using Hospital Price and Quality Transparency
- Posted in August



September 18, 2020

- National Hospital Price Transparency Conference
 - Recordings of each presentation:
<https://employersforumindiana.org/conference/presentations/>
- Keynote - Sen. Mike Braun
- Release of RAND 3.0
- Hospital Quality Variability
- Healthcare Policy Update
- Provider Panel Perspective
- Employer Panel Perspective

2nd Annual
National Hospital Price Transparency Conference: Path to Affordability
September 18, 2020 • 9:30 am – 3:50 pm ET



 REGISTER & LEARN MORE:
employersforumindiana.org/conference

9:30 am – 9:45 am	WELCOME AND INTRODUCTIONS Gloria Sachdev President & CEO, Employers' Forum of Indiana Christan Royer Director of Benefits, Indiana University; Chairman, Employers' Forum of Indiana
9:45 am – 10:15 am	KEYNOTE Mike Braun U.S. Senator, Indiana
10:15 am – 11:05 am	RAND 3.0 HOSPITAL PRICE TRANSPARENCY STUDY FINDINGS Chris Whaley Policy Researcher, RAND Corporation
11:05 am – 11:15 am	BREAK
11:15 am – 12:00 pm	HOSPITAL QUALITY VARIABILITY Shane Wolverton Senior Vice President, Quantros
12:00 pm – 12:30 pm	Healthcare Policy Updates <ul style="list-style-type: none">• Donna Schaibley State Representative, Indiana• Al Hubbard Chairman, Hoosiers for Affordable Health Care• Brian Blase Blase Policy Strategies
12:30 pm - 12:35 pm	LEADERSHIP AWARDS
12:35 pm – 1:30 pm	LUNCH BREAK
	CANCELLED DUE TO SHARK TANK FILMING
	AN UNFILTERED PERSPECTIVE Mark Cuban Venture Capitalist, Dallas Mavericks Owner, and TV Celebrity on Shark Tank
1:30 pm – 2:30 pm	PROVIDER EXECUTIVE PANEL Presentation & Panel Moderated by Marilyn Bartlett Senior Policy Fellow at National Academy for State Health Policy <ul style="list-style-type: none">• Ryan Catignani VP Managed Care, Beaumont Health• Jonathan Nalli CEO, St. Vincent Indiana• Shery Roussarie President, Integrative Care Partners
2:30 pm – 2:40 pm	BREAK
2:40 pm – 3:40 pm	EMPLOYERS USING PRICE & QUALITY TRANSPARENCY TO PURCHASE HEALTHCARE Presentation & Panel Moderated by Christan Royer Director of Benefits, Indiana University; Chairwoman, Employers' Forum of Indiana <ul style="list-style-type: none">• Candace Shaffer Senior Director of Benefits, Purdue University• Phil Terry CEO, Monarch Beverage• Natalie Roberts Senior Vice President of Support, Monarch Beverage
3:40 pm – 3:50 pm	CONCLUSION Gloria Sachdev President & CEO, Employers' Forum of Indiana Christan Royer Director of Benefits, Indiana University; Chairman, Employers' Forum of Indiana



Debunking False Assertions Against the RAND 3.0 Study

https://employersforumindiana.org/media/formidable/8/EFI_Employer-Talking-Points-for-Assertions-Against-RAND-3.0.pdf

Employer Talking Points for Assertions Against RAND 3.0

Updated October 19, 2020

Health care costs paid by employers impacts funding available for employee wages and benefits. Rising health care costs also create a burden for many families who are paying more out of pocket for premiums, deductibles, and other expenses.¹ Employers need to know the details of their health care spend to assure they are fulfilling their fiduciary responsibility to spend plan dollars in the best interest of their employees. Employers spend most of their healthcare dollars on hospital services. Unfortunately, employers have not had access to transparent price or quality information and often rely on third-party studies, such as the RAND hospital price transparency studies.

RAND Study Background

	RAND 1.0	RAND 2.0	RAND 3.0
Services	Hospital Inpatient and Outpatient	Hospital Inpatient and Outpatient	Hospital Inpatient and Outpatient Fees Professional Inpatient and Outpatient Fees
States	IN	CO, FL, GA, IL, IN, KS, KY, LA, MA, ME, MI, MO, MT, NH, NC, NM, NY, OH, PA, TN, TX, VT, WA, WI, WY	49 states and District of Columbia (excludes Maryland)
Years	July 2013 - June 2016	Jan 2015 - Dec 2017	Jan 2016 - Dec 2018
Hospitals	120 community hospitals	1,598	3,112
Claims	14,000 (inpatient) 275,000 (outpatient)	330,000 (inpatient) 14.2 million (outpatient)	750,000 (inpatient) 40.2 million (outpatient)
Allowed Amount	\$695 million Total: \$336 million inpatient \$359 million outpatient	\$12.9 billion Total: \$6.3 billion inpatient \$6.6 billion outpatient	\$33.8 billion Total: \$15.7 billion hospital inpatient \$14.8 billion hospital outpatient \$3.3 billion professional
Data Sources	Participating self-funded employers	Self-funded employers, 2 state all-payer claims databases, and health plans	Self-funded employers, 6 state all-payer claims databases, and health plans across the country
Funders	Fully funded by the Robert Wood Johnson Foundation (RWJF)	RWJF, NIHCR, THFI, optional for self-funded employers who wanted a private report (not health plans or hospitals)	RWJF and optional for self-funded employers if they wanted a private report

Rand Study information can be found at <https://employertpt.org/rand-hospital-price-studies/>

¹ Source: KFF Employer Health Benefits Survey, 2020; Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2010 and 2015: <http://files.kff.org/attachment/Report-Employer-Health-Benefits-2020-Annual-Survey.pdf>

2020 Invited Presentations provided by Forum CEO

1. Indiana Cast Metal Association - January
2. Academy Health: National Health Policy - February
3. RE Sutton and Associates - March
4. Houston Business Coalition on Health - April
5. Colorado Business Group on Health - May
6. Policy Circle - May
7. National Association of Health Underwriters - June
8. National Alliance of Healthcare Purchasers Coalition - June
9. American College of Clinical Pharmacy - July
10. Midwest Business Group on Health - September
11. Indiana Manufacturers Association - October
12. SHRM - October
13. National Alliance of Healthcare Purchasers Coalition - November
14. Healthcare Purchaser Alliance of Michigan – November
15. Genentech-Roche - December

What's on the Horizon for 2021



2021 All-Stakeholder Meetings



February 25th

- Innovation managing your pharmacy budget

May 6th

- Pharmacist medication management

September 17th

- Quality transparency and steering patients to high value medical services
- Cocktail Networking at the Eiteljorg Museum Ballroom

November 4th

- Innovation in healthcare data analytics

Other topics you would like for us to cover?....please note in chat box

Forum Initiatives

Legislative Policy

- Expansion of our agenda from the last legislative session
- Partnering with Hoosiers for Affordable Healthcare

Quality Transparency

- Wish to put together a multi-stakeholder committee to determine a set of measures we should all use for inpatient, outpatient, primary care, and select specialty services
- This will help inform purchasers and the coming All-Payer-Claims-Database

RAND 4.0

- Please share what you would like to see if the next version

Value Based Payment Models

- Working with all stakeholders to align payment with the value of services provided



Thank You for a Wonderful Year!

Wishing You a Healthy and Joyful Holiday Season