



Vice President of the Employers' Forum of Indiana

April 13, 2023

Overview of Role

The Forum seeks a Vice President to support our membership, education, and research, efforts. The VP will work in tandem with the Forum's CEO and Business Manager to improve the value received by employers and patients for their health care expenditures. This role reports to the President & CEO.

Key Functions

- Leads development of the Forum's membership development strategy
- Determines ways to enhance prospective and existing member relationships to ensure a positive value proposition
- Works with Forum team to outreach to potential new Forum members
- Oversees research studies and projects across multiple organizations and stakeholders that work with the Forum
- Works with Forum team to identify and develop educational program content
- Works with Forum team to identify and develop evidenced based State and/or Federal policy considerations and educational materials
- Monitors trends in the medical and pharmaceutical industries, including pricing, legislative actions at the state and federal level, new technologies, mergers and acquisitions, etc.
- Compiles and synthesizes complex data concerning health systems, health insurers, and plan holders into digestible content
- Manages grant-funded projects to ensure timelines, reporting requirements, and deliverables are met
- Manages relationships with strategic partners and stakeholders (e.g., employers, research entities, peer organizations)
- Represents the Forum at designated conferences, meetings, committees, and events, when requested by the CEO
- Works with Forum team and external consultants to develop and execute overall strategic direction, business goals, and annual budgets
- Other responsibilities and roles as requested by the CEO

Core Competencies

Knowledge of Indiana Healthcare Market

- Preexisting knowledge of healthcare field with preference shown toward candidates knowledgeable about Indiana's distinct healthcare market
- Ability to work with employers, health providers, insurance companies, brokers, and other Forum members on complex healthcare policy issues

Project Management

- Exceptional ability to use logic and reason using deductive and inductive reasoning



- Excellent problem solver — proactively recognize issues/problems and take initiative to find and implement a solution
- Manage and prioritize multiple projects while meeting deadlines

Communication

- Excellent written and verbal communication
- Experience delivering presentations to various audiences
- Ability to establish and build relationships by networking at all levels within an organization
- Strong collaboration and negotiating skills to advance the priorities and interests of the Forum and Forum stakeholders.

Technology

- Comfortable reviewing and analyzing large quantities of data through digital dashboards
- Proficient using virtual meeting and event technologies (Google Meet, Zoom, etc.)
- Proficient using Microsoft PowerPoint, Excel, and Word

Education

- Minimum Bachelor's degree required
- 7-10 years of professional experience in health care, nonprofit management, research, data analytics, and/or related field

Compensation and Benefits

This is a full-time consultant position, with flexibility to work from any location in the United States. Travel to Indianapolis, Indiana will be required for in person Forum Members meetings, approximately 6-8 times per year. Competitive salary is commensurate with experience.

About Employers' Forum of Indiana

Founded in 2001, Employers' Forum of Indiana (EFI) is an employer-led healthcare coalition, composed of employers, physicians, hospitals, health plans, benefit consultants, and other stakeholders.

EFI is committed to providing quality, price, and cost transparency across the healthcare ecosystem; collaborating with healthcare stakeholders to align payment with high-value medical and pharmacy services; and supporting public health initiatives. We accomplish this by providing education, conducting research, and engaging in policy. We believe that empowering employers and people with evidenced-based data permits them to make more informed purchasing decisions.

The Employers' Forum of Indiana is a nonprofit 501(c)(3) public charity.
Learn more at employersforumindiana.org.

Contact

If interested, please send your resume and contacts for 3 references to Sara Otte, Director of Business Operations, at sara@employersforumindiana.org.