# Vice President of the Employers' Forum of Indiana

October 28, 2024

#### **Overview of Role**

The Forum seeks a highly organized Vice President to support our membership, education, and research efforts. The VP will work in tandem with the Forum's CEO and Director of Business Operations to improve the value received by employers and patients for their health care expenditures. This role reports to the CEO.

### **Key Functions**

- Leads development and implementation of the Forum's membership and revenue growth strategies
- Meets with existing members to ensure a positive value proposition
- Manages relationships with strategic partners and stakeholders (e.g., employers, research entities, peer organizations)
- Supports ongoing Forum projects, educational programing and policy initiatives
- Monitors trends in the medical and pharmaceutical industries, including pricing, legislative actions at the state and federal level, new technologies, mergers and acquisitions, etc.
- Discerns information about health systems, health insurers, and other healthcare stakeholders for purposes of developing handouts and presentations
- Represents the Forum at designated conferences, meetings, committees, and events, as requested
- Works with Forum team and external consultants to develop and execute overall strategic direction, business goals, and annual budgets
- Other responsibilities and roles as requested

#### **Core Competencies**

- Preexisting knowledge of healthcare field with preference shown toward candidates knowledgeable about Indiana's healthcare market
- Ability to work with employers, health providers, insurance companies, brokers, and other Forum members on complex healthcare market and policy issues
- Self-motivated, works independently, and has strong project management skills
- Excellent written and verbal communication with experience delivering presentations to various audiences
- Comfortable reviewing and analyzing large quantities of data through digital dashboards
- Proficient use of virtual meeting/event technologies (Google Meet, Zoom, etc.), Microsoft PowerPoint,
  Excel, and Word
- 7-10 years of professional experience in health care, nonprofit management, research, data analytics, and/or related field

## **Compensation and Benefits**

This is a full-time remote position, with flexibility to work from any location in the United States. Travel to Indianapolis, Indiana will be required for in person Forum Members meetings, approximately 6-8 times per year. Competitive salary is commensurate with experience.

## **About Employers' Forum of Indiana**

Founded in 2001, Employers' Forum of Indiana (EFI) is an employer-led healthcare coalition, composed of employers, physicians, hospitals, health plans, benefit consultants, and other stakeholders.

EFI is committed to providing quality, price, and financial transparency across the healthcare ecosystem; collaborating with healthcare stakeholders to align payment with high-value medical and pharmacy services; and supporting public health initiatives. We accomplish this by providing education, conducting research, and engaging in policy. We believe that empowering employers and people with evidenced-based data permits them to make more informed purchasing decisions.

The Employers' Forum of Indiana is a small nonprofit 501(c)(3) public charity. Learn more at employersforumindiana.org.

#### **Contact**

If interested, please send your resume and contacts for 3 references to Sara Otte, Director of Business Operations, at <a href="mailto:sara@employersforumindiana.org">sara@employersforumindiana.org</a>.