



Employers' Forum of Indiana

January 2024

WHO WE ARE

The Employers' Forum of Indiana is an employer-led health care coalition, founded in 2001, comprised of employers, physicians, hospitals, health plans, benefit consultants, and other interested parties. The Forum is committed to providing quality, price, and cost transparency across the healthcare ecosystem; collaborating with healthcare stakeholders to align payment with high value medical and pharmacy services; and supporting public health initiatives. We accomplish this by providing educations, conducting research, and engaging in policy. We believe that by empowering employers and people with evidence-based data, it permits them to make more informed decisions. The Employers' Forum of Indiana is a non-profit 501(c)(3) public charity.

PREMISE

Employers who work collaboratively with a unified voice can more effectively partner with providers, health plans, and other partners to address pressing healthcare issues.

- The Forum provides collaborative opportunities as the largest employer-led multi-stakeholder coalition in Indiana.
- The intention of the Forum is to foster healthcare value improvement that is substantial and continuous.

GOAL

To improve the value received by employers and patients for their healthcare expenditures. Value considerations include price, quality, employee satisfaction and utilization.

MEMBERSHIP VALUE

Forum members have the unique opportunity to work collaboratively across key stakeholders to:

- Identify and develop initiatives to support aligning payment with high value medical and pharmacy services
- Determine how best to fairly measure hospital, provider, and health plan performance
- Identify technologies, programs, and services that improve healthcare
- Network with colleagues
- Participate on Forum work groups
- Provide guidance on the future direction of Forum education topics and initiatives

LOGISTICS

- The Forum hosts quarterly all-stakeholder meetings at which local and national speakers present/lead discussions on a variety of healthcare topics. To see upcoming all-stakeholder meeting dates, prior agendas, and presentations, please visit the Forum's main website: www.employersforumindiana.org
- A bi-monthly newsletter is also made available.
- 2021 topics included medication management, utilizing pharmacist as providers, good faith estimates and bundled payments, national and state hospital price & quality transparency, state legislative policy engagement, and COVID-19 resource document.
- 2020 topics included direct-to-employer medication contracting, payment for oncology meds, substance use disorder (SUD) certificate opportunity (which the Forum provided seed funding for), advanced care planning, delirium impact, surprise billing, anticompetitive provider contract language, national and state hospital price & quality transparency, state legislative policy engagement, and COVID-19 resource document.



- 2020 topics included
- 2019 topics include employer-level population health for chronic conditions, bundled payments for episodes of care, national hospital price transparency, strategies to achieve high hospital value, employer engagement on quality, high prescription drug costs, and SUD employer toolkit: www.employeropioidtoolkit.org
- A key initiative of the Forum is commissioning RAND Corp to conduct the first national hospital price transparency study in the country to publicly report relative prices at the hospital level. The first study in this series, RAND 1.0, which analyzes 120 hospitals in Indiana, was published in 2017; RAND 2.0 which analyzes 1600 hospitals in 25 states, of which Indiana was the highest priced state, was published in May 2019; and RAND 3.0, which includes 49 states plus D.C., was published in September 2020. These landmark studies can be found on the Forum's Price Transparency Project website: www.employerPTP.org
- The Forum also hosts employer-only meetings and task groups to discuss various initiatives.
- Forum membership includes annual dues.

LEADSERHIP

Gloria Sachdev, B.S. Pharm, Pharm.D: President and CEO of the Employers' Forum of Indiana

Gloria Sachdev serves as President and CEO of the Employers' Forum of Indiana. Forum initiatives focus on hospital price and quality transparency, value-based health benefit & payment strategies, and health policy. The aim of the Forum is to align payment with the value of services provided for employers and patients. Dr. Sachdev serves as a member of the Board of Governors for the National Alliance of Healthcare Purchaser Coalitions and as Board Vice Chair for Hoosiers for Affordable Healthcare. She also serves as Adjunct Associate Professor at Purdue College of Pharmacy.

Dr. Sachdev received her B.S. and Doctor of Pharmacy degrees from the University of Oklahoma and completed a primary residency at the VA in Madison, Wisconsin. Thereafter, she practiced in primary care physician offices managing patients with chronic diseases for 12 years, followed by founding a consulting firm in the space of integrating clinical pharmacists into team-based care for 6 years. She retired from Purdue College of Pharmacy after 15 years, but still teaches intermittently for fun.

Christan Royer: Board Member of the Employers' Forum of Indiana

Christan Royer is the Director of Benefits and HR Strategic Communications at Indiana University where she manages employee benefit programs and helps lead university-wide human resource initiatives. Christan has also taught courses on health information management in the School of Informatics at IUPUI. She holds a M.Ed. with a focus on eLearning and a BS in Business Administration, both from the University of Illinois.

David Kelleher: Board Member of the Employers' Forum of Indiana

Mr. Kelleher was the founding CEO of the Employers' Forum in Indiana. He holds a Master of Science degree in Economics and has managed health care organizations since completing his military service in 1972. He was one of the founders of the first prepaid group practice in Indiana and served as its Executive Vice President from 1973 to 1986. He then founded HealthCare Options (HOI) and is its president. Since 1986 HOI has developed and managed health care organizations and provided consulting services to health plans, medical groups, hospitals, academic medical centers, and employers in 38 states.

HealthCare Options managed the Employers Forum from 2001 until 2015 and was one of the organizers of Quality Health First of Indiana. Quality Health First was a statewide, multi-payer, quality reporting and pay-for-performance program developed and managed by the Indiana Health Information Exchange. Mr. Kelleher was also the program manager of the Central Indiana Beacon Collaborative.



INDIVIDUAL MEMBERS

1. Allison Transmission*
2. American Health Network
3. Anthem BCBS
4. Aon
5. ApexBenefits
6. Apollo Pain Center
7. Ashley Industrial Molding*
8. Cameron Memorial Community Hospital
9. Capital RX (affiliate member)
10. Carrum Health (affiliate member)
11. Central Noble Schools*
12. Certus Management Group
13. Chris Magiera, MD
14. Clear Healthcare Advocacy
15. Conner Insurance
16. Cummins*
17. Danzer Veneer Americas, Inc.*
18. Delta Dental of Indiana (affiliate member)
19. Eli Lilly and Co.*
20. Encore Health Network
21. Eskenazi Health
22. Everside Health
23. Fiat Chrysler Automobiles*
24. Fort Wayne Medical Oncology & Hematology
25. Gibson
26. Goodman Campbell Brain and Spine
27. Gregory & Appel Insurance
28. Haynes International*
29. Healthcare Options*
30. Hylant
31. Indiana Health Information Exchange
32. Indiana Spine Group
33. Indiana State Teachers Association*
34. Indiana University*
35. JA Benefits
36. LHD Benefit Advisors
37. Lutheran Health
38. Managed Health Services
39. Marathon Health
40. Merck (affiliate member)
41. Meridian Medical Services
42. Metro Plastics*
43. MJ Insurance
44. Northwest Cancer Center
45. Northwest Radiology
46. OneBridge*
47. Ortho Indy

48. PatientMD (affiliate member)
49. Physicians Health Plan of Northern Indiana
50. Purdue University*
51. Qsource
52. Red Gold*
53. RE Sutton and Associates
54. Roche & Genentech*
55. Roman Catholic Archdiocese of Indianapolis*
56. Sacred Roots Birth & Wellness Center
57. Sandoz (affiliate member)
58. Sanofi Genzyme (affiliate member)
59. Schweitzer Engineering Laboratories*
60. Shery Roussarie, MHA/MBA
61. The Alliance
62. The DeHayes Group
63. TrueRx
64. UnitedHealthcare
65. University of Notre Dame*
66. VeriVitae (affiliate member)
67. Weaver Popcorn*
68. Wellbridge Surgical

GROUP MEMBERS

69. American Physical Therapy Association, Indiana Chapter (over 1,800 members)
70. Bartholomew Consolidated School Corp* (19 schools)
71. Fort Wayne Community School Corporation* (50 schools)
72. Indiana Manufacturers Association (900 Employer Members)
73. Indiana Pharmacists Association
74. Patoka Valley Healthcare Cooperative* (54 Members)
75. South Central Indiana School Trust* (11 members)
76. Suburban Health Organization (13 Members)

*Organizations serving on the Forum Executive Committee