



# All-Stakeholder Meeting

**Wednesday, April 12, 2023**

**Time:** 11:30am - 3:00pm EDT

**Location:** Indiana Landmarks Center

**Address:** 1201 Central Ave, Indianapolis, IN 46202

**Parking:** Parking can be found onsite at the Indiana Landmarks Center's adjacent parking lot and the lot on Park Avenue opposite Morris-Butler House. Free street parking is available on both sides of Central Avenue, 12th Street, Park Avenue, and surrounding neighborhood streets.

\*For questions or comments please contact Sara Otte at [sara@employersforumindiana.org](mailto:sara@employersforumindiana.org)

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## AGENDA:

- I. Networking Lunch**
- II. Welcome and Introductions**
- III. WellBridge Surgical: Embracing Transparent Pricing**  
John Patterson, MS, Senior Manager of Human Resources, Haynes International Inc.  
Melissa Alfont, MS, Senior Benefits Business Partner, Haynes International, Inc.  
Ray Korson, MS, Employee Benefits Consultant, Gibson  
Ron Piniacki, MD, CO-Founder, WellBridge Surgical  
Jeff Williams, BA, Co-Founder, WellBridge Surgical
- IV. Value of Physical Therapy in Reducing Musculoskeletal (MSK) Spend**  
Andrea Lausch, PT, DPT, Practice and Payment Specialist, American Physical Therapy Association (Indiana)  
Ben Sanford, MS, PT, Senior Physical Therapist, Advanced Rehabilitation, Inc  
Sean Lane, MS, Senior Project Manager, Domtar
- V. Break**
- VI. Oncology COE Panel**  
Lakshmi Aggarwal, MD, Fort Wayne Oncology and Hematology  
Deirdre Saulet, PhD, Market VP - Oncology, Carrum Health  
Kim Woofter, RN, Executive Vice President, Strategic Alliances at AC3
- VII. Closing Remarks**



## **Biographies:**

### **Lakshmi Aggarwal, MD**

Dr. Aggarwal is board certified in internal medicine, hematology and oncology with particular focus on breast and gynecological malignancies. Dr. Aggarwal served her residency at the Medical Center of Central Massachusetts and her fellowship at Brown University School of Medicine. She has been with Fort Wayne Medical Oncology for over 20 years. Dr. Aggarwal has been an influential leader in Fort Wayne Medical Oncology's value based care delivery by spearheading several of our efforts in our participation of the Oncology Care Model (OCM) with the Centers for Medicare and Medicaid. Her efforts have progressed our transformation of the practice in to a low cost high quality practice that allowed further expansion of several programs and community collaborations for enhanced patient care.

Currently she is serving on the Board of Directors for Community Oncology Alliance/COA and was past co-medical chair for Community Oncology Alliance Patient Advocacy Network/CPAN after being instrumental in the launch of Indiana's first CPAN chapter in 2018.

### **Melissa Alfont, MS**

Melissa Alfont is the Senior Benefits Business Partner at Haynes International, Inc. In her role, she is accountable for the administration and analysis of employee benefit programs including health insurance, life insurance, disability, executive benefits, pension, 401(k)/profit sharing, and all other health and welfare benefits offered by the Company. Melissa is involved with all levels of administration, to include meeting with employees to conduct New Hire Orientation, HRIS configuration, Executive Benefit Committee meetings, Open Enrollment planning and communication, medical cost budgeting and analysis, and ensuring compliance with all applicable regulatory requirements for all of the above programs for active employees, as well as retirees and beneficiaries. Additionally, Melissa works with all U.S. locations on site-specific benefits needs, to either assist individual employees, support the on-site manager, or assist in the development and implementation of plan changes and enhancements. For the past 3 years, Melissa has been a board member of the Indianapolis Chapter of the International Society of Certified Employee Benefit Specialists. (ISCEBS)

Melissa earned her Masters and Bachelor of Science in Business Administration, both from Indiana Institute of Technology. She has also earned and remained compliant with the following designations: Professional in Human Resources (PHR) through the Human Resources Certification Institute (HRCI), and Certificated Employee Benefits Specialist (CEBS) through the International Foundation of Employee Benefit Plans (IFEBP).

### **Ray Korson, MS**

Ray is a Partner and Employee Benefits Consultant at Gibson, a leading employee benefits and risk management advisory firm. In his role, Ray leads a consulting team providing innovative value-based health care purchasing solutions and multi-year strategic plans for business leaders throughout the state. Prior to this, Ray served as Employee Benefits Practice leader at Gibson in which he managed practice operations, solution partner relationships, and value proposition development and delivery.

Ray earned his Masters of Science in Management and Bachelor of Arts from the University of Notre Dame, is a Certified Employee Benefits Specialist through the Wharton School of Business, and is an accredited advisor with The Health Rosetta, a partner ecosystem creating a practical, scalable blueprint for high-performance health benefits.



**Sean Lane, MS**

Sean Lane serves as the Senior Project Manager for Domtar. Previously, Sean was the leader and primary change agent for Environmental, Health, and Safety at Domtar-Hawesville Mill. Since 2014, Sean has been instrumental in partnering with facility leaders to drive environmental and safety culture change within the Domtar facility, creating employee engagement in the environmental and safety processes resulting in injury reduction by 80% with an injury incident rate less than 1.0. The Hawesville Mill set a company record of 778 consecutive days without an OSHA recordable injury and 898 days without a lost time event.

Before joining Domtar, Sean spent 8 years with Century Aluminum, a primary aluminum smelter located in Hawesville, KY, ending as Safety and Environmental Manager. Prior to that he was EHS Manager North America for Daramic, LLC. He spent a brief stint at ATTC in Tell City, IN as their first EHS professional and Sean began his career at Gibbs Die Casting in Henderson, KY in 1999.

Sean has been a Certified Safety Professional since 2004 and Certified Hazardous Materials Manager since 2005. He has been a member of American Society of Safety Professionals since 1999. Sean is an active leader in the Boy Scouts of America for over 27 years. Sean holds a Bachelor of Science degree in Environmental Engineering Technology and a Master of Science degree in Occupational Safety and Health, both from Murray State University in Murray, KY.

**Andrea Lausch, PT, DPT**

Andrea Lausch, is the Practice and Payment Specialist for the Indiana Chapter of the American Physical Therapy Association (APTA Indiana) since May of 2020. She has 23 years of clinical practice experience as a physical therapist and earned her undergraduate degree in Physical Therapy from Indiana University in 1999 and her Doctoral of Physical Therapy from Des Moines University in 2010.

As the Practice and Payment Specialist she serves members of APTA Indiana bringing forth practice and payment issues identified, to appropriate payers. Additionally, she collaborates with payers, regulators, legislators, and state and national APTA leaders to promote the value of physical therapy, address barriers to access care, and represent APTA Indiana in advocacy efforts directed at Third Party payers.

She also joined Vital Incite as a Population Health Strategist in July 2022. In this role, she has the opportunity to bring data-driven strategy recommendations to clients based on analyses of healthcare utilization and financial data of employers' health plans.

**John Patterson, MS**

John Patterson is the Senior Manager of Human Resources at Haynes International Inc. In his role, he directs the development and implementation of most or all company-wide human resources policies and programs covering employment, orientation, training, compensation, AA/EEO compliance, organization development, relocation, benefits, employee relations, records retention, and audits. Additionally, John works with international offices on specific needs, issues, and requests, and facilitates the development and implementation of global human resources initiatives.

Prior to joining Haynes International Inc. John spent time in multiple Human Resource Manager roles within the Tier 1 Automotive industries. Previous to his roles in the automotive industry, John retired from the United States Army after 20 years in 1999. John earned his Masters of Science in Management and Bachelor of Science in Human Resources degrees, both from Oakland City University.



**Ron Piniacki, MD**

Dr. Ron Piniacki is a practicing Anesthesiologist. He graduated medical school and residency at IU and has been in private practice for 13 years locally. His inspiration to start WellBridge Surgical was driven by observations that the delivery of care and patient's needs became secondary to processes within the traditional healthcare delivery system. It is his belief that all patients should have access to care, to understand the care they are receiving, and what that care will cost.

**Ben Sanford, MS, PT**

Ben Sanford, is Director of Industrial Operations of ARI Integrated Work Injury Solutions and serves as Senior Physical Therapist and Management Team Member at Advanced Rehabilitation, Inc. He received his Bachelor of Science in Biology and Premedical Preparation from Ball State University in 1997 and Masters of Science Degree in Physical Therapy from the University of Indianapolis in 2000.

Ben has over 22 years of experience working in outpatient orthopedic rehabilitation, industrial rehabilitation, functional capacity evaluation, work injury prevention, ergonomics, early intervention, case coordination, on-site physical therapy and work injury management services. He has developed and designed company and occupation specific trainings for high MSD risk jobs. He currently serves as an active consultant and work injury specialist with multiple regional companies in addition to developing future work injury prevention solutions and programs. Ben has assisted multiple companies in the training of local onsite providers to provide work injury prevention and management services.

Ben has published articles pertaining to work injury in the journal, Rehab Management, and served as an expert contributor in the journal, Advance for Physical Therapy and Rehab Management. He has presented on a range of topics. Ben is member of the APTA, Private Practice Section (PPS) and has served as Nominating Chairman for the Indiana Southwest District of APTA.

**Deirdre Saulet, PhD**

Deirdre Saulet is passionate about changing how we pay for and deliver cancer care. In her role as Market VP of Oncology at Carrum Health, she oversees the Cancer Centers of Excellence program, which connects self-insured employers to high-value cancer care providers.

De is a founding member of the Cancer Business Forum, a thought leadership collaborative of stakeholders across the industry. Prior to Carrum, she spent 10 years at Advisory Board, an independent subsidiary of Optum, where she facilitated events and led research on oncology trends and best practices in payment reform, patient experience, and clinical innovations. She received her PhD in Immunology from Duke and BS from the College of William & Mary.

**Jeff Williams, BA**

Jeff Williams is an entrepreneur from Indianapolis who has started multiple companies in a variety of industries. When unreasonable increases in health care costs hit his companies hard, he decided it was time to do something about it and committed his talents to helping found WellBridge.

**Kim Woofter, RN**

Kim is a Registered Nurse with more than 25 years of experience in practice management, service line development, market growth and strategic diversification. Most recently Kim has served as a subject matter expert in the development of data analytics solutions to empower practice efficiency and solidify sustainability. Kim is proud to have participated in the oncology medical home care delivery pilot, and actively contributes through leadership roles within the Community Oncology Alliance (COA) and American Society of Clinical Oncology (ASCO).