



All-Stakeholder Meeting

Thursday, November 2, 2023

*For questions or comments please contact Sara Otte at sara@employersforumindiana.org

AGENDA:

- I. Welcome and Introductions**
- II. Indiana Physicians Health Alliance**
Linda Wilgus, CPA, CMPE
Executive Director, Northwest Radiology
- III. Hospital Price Markups and Profits for Physician-Administered Drugs**
Chris Whaley, PhD
Economist, RAND Corporation
Associate Professor, Brown University School of Public Health
- IV. Lawsuits and Federal Legislation**
Chris Deacon, JD
Founder, VerSan Consulting LLC
- V. Snack Break**
- VI. EFI Awards and Year-in-Review**
Gloria Sachdev, PharmD
President and CEO, Employers' Forum of Indiana
- VII. Open Discussion: What Topics Should EFI Consider in 2024**
- VIII. Networking Cocktail and Apps**



Biographies

Christin Deacon, JD

Chris Deacon has a deep understanding of the fiduciary role health plan administrators hold and should be leveraging in order to drive value for their plan sponsors and members. An attorney by training, Deacon formed VerSan Consulting, LLC in order to educate and engage employers to be more prudent purchasers of healthcare. From creative procurement methodologies and demanding contracts, to population health initiatives and primary care investment, Deacon believes that large employer-sponsored health plans not only have an opportunity – but an obligation – to drive health care transformation that delivers value for the market.

Prior to founding VerSan Consulting, Deacon ran one of the largest health plans in the country for the New Jersey Department of Treasury, which covered over 820k public sector lives, including state employees, teachers and uniformed professionals. During her tenure, Deacon was credited with helping the State save over \$3 billion through a number of initiatives, including enhanced oversight, payment integrity programs, procurement strategy, and strict accountability for the vendors with which the State engaged. Deacon has also served as a Deputy Attorney General, and then Special Counsel to Governor Christie where she oversaw the Department of Banking and Insurance, Economic Development Authority and Treasury. She holds a JD from Rutgers Law School and BA in International Affairs from The George Washington University.

Christopher Whaley, PhD

Chris Whaley is an Associate Professor in the Department of Health Services, Policy, and Practice at the Brown University School of Public Health and an Economist at the RAND Corporation. Whaley received his PhD in Health Economics from the University of California, Berkeley. His research focuses on health care price transparency and market structure, and has been published in leading clinical, health policy, and economics journals and has been covered in the New York Times, the Wall Street Journal, Forbes, and CNN. Whaley has presented results to state and federal policy makers, including the US Congress, California State Assembly, Texas House Select Committee on Health Care Reform, Executive Office of the President, Congressional Budget Office, and the Federal Trade Commission.

Linda Wilgus, CPA CMPE

Linda is the executive director/CFO of Northwest Radiology Network. An honors graduate of Indiana University, with High Distinction in the School of Business and an MBA from Indiana Wesleyan University, Linda joined Northwest in 1996 and advanced to the role of Executive Director/CFO in 2002.

Linda serves (has served) on the following advisory boards: Executive Women in Healthcare, Radiology Business Managers Association, Indiana Medical Group Managers Association and Indiana Radiology Business Managers Association, Gennesaret Free Clinics and Cancer Support Community. Linda is a 2013 graduate of the Richard G. Lugar Leadership Program.

Linda is an active member of the Indiana Physicians Health Alliance which is a dedicated independent private practice physicians prioritizing affordable, value-based and transparent healthcare.