



All-Stakeholder Meeting

Thursday, September 15, 2022

Time: 11:30am-2:30pm EST

Location: Indiana Landmarks Center

Address: 1201 Central Ave, Indianapolis, IN 46202

Parking: Free onsite at the Indiana Landmarks Center's adjacent parking lot and the lot on Park Avenue opposite Morris-Butler House. Free street parking is also available on both sides of Central Avenue, 12th Street, Park Avenue, and surrounding neighborhood streets.

*For questions or comments please contact Sara Otte at sara@employersforumindiana.org

Presentations can be found at <https://employersforumindiana.org/meeting/>

AGENDA:

- I. Networking Lunch**
- II. Welcome and Introductions**
- III. Sage Transparency**
Gloria Sachdev, BS Pharm, PharmD
CEO and President, Employers' Forum of Indiana
- IV. National Academy for State Health Policy – Hospital Cost Tool**
David Kelleher, MS
President, Healthcare Options Inc.
Board Member, Employers' Forum of Indiana

Marilyn Bartlett, CPA
Senior Policy Fellow, National Academy for State Health Policy
- V. Open Discussion: What are you doing to align payment with value?**
Candace Shaffer, MS, CWPM
Senior Director of Benefits and Vice President for Human Resources at Purdue University
- VI. Conclusion**

Livestream will be unavailable for this meeting.

The next EFI All-Stakeholder meeting is November 3, 2022, at the Indiana Landmarks Center.



Biographies

Marilyn Bartlett, CPA

Senior Policy Fellow, National Academy for State Health Policy

As a CPA, Marilyn narrowed her focus to health care financial management, serving as Controller for a national health insurance carrier, CFO for a regional TPA, and health management positions within the Montana State Government. Marilyn took the helm of the State of Montana Employee Benefit Plan in late 2014, moving the Plan from projected reserves of -\$9 million to \$112 million in less than 3 years. She disrupted the status quo by implementing reference-based contracting with all Montana hospitals; transparent, pass-through pharmacy benefit; enhanced primary care on-site health clinics; and elimination of non-value added products and services. For her work in the health care financial arena, Marilyn was selected as #13 of the World's 50 Greatest Leaders by Fortune Magazine. Marilyn currently serves as a Senior Policy Fellow for the National Academy of State Policy (NASHP), where she supports the NASHP Hospital Cost Tool. Using Medicare Cost Report data, the tool calculates selected financial metrics for over 6,500 hospitals spanning 10 years. The tool purchasers of hospital care critical data to support cost containment measures.

Dave Kelleher, MS

Board Member, Employers' Forum of Indiana

Mr. Kelleher, MS Economics, was the founding CEO of the Employers' Forum in Indiana. He holds a Master of Science degree in Economics and has managed health care organizations since completing his military service in 1972. He was one of the founders of the first prepaid group practice in Indiana and served as its Executive Vice President from 1973 to 1986. He then founded HealthCare Options (HOI) and is its president. Since 1986 HOI has developed and managed health care organizations and provided consulting services to health plans, medical groups, hospitals, academic medical centers and employers in 38 states. HealthCare Options managed the Employers Forum from 2001 until 2015 and was one of the organizers of Quality Health First of Indiana. Quality Health First was a statewide, multi-payer, quality reporting and pay-for-performance program developed and managed by the Indiana Health Information Exchange. Mr. Kelleher was also the program manager of the Central Indiana Beacon Collaborative.

Candace Shaffer, MS

Senior Director of Benefits and Vice President for Human Resources at Purdue University

Candace Shaffer earned both her bachelor's and master's degrees from Purdue. Now, she's the senior director of benefits in Human Resources, responsible for overseeing and planning the realm of benefits. In this role, Shaffer manages the strategic planning and customer service of a strong benefits plan for the employees and their families. This includes medical and dental benefits, as well as retirement, leave, worker compensation, families and the systems and processes in place to help employees engage in those programs. With her education and previous work experience being child development and family studies, her first introduction to benefits from an employer's perspective was when she came to work at Purdue in 2014 as the worksite health and child care specialist. She was impressed to learn Purdue had developed a position within the benefits department that focused on family-friendly initiatives, such as on-site child care options, lactation support and family-friendly practices and guidelines. In mid-2016, she was offered the opportunity to serve as interim associate director, which opened more opportunities and ultimately to her position as senior director of benefits. Awarded with Employee Benefits News 'Benefits Leadership in Healthcare' in 2018, Candace's focus on overall employee wellness – physical, mental, behavioral, financial – continues to bring new opportunities to the table, not only to the employee population but also the university.

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