



All-Stakeholder Meeting

Friday September 17, 2021

Time: 2:00-4:00 pm EST

Location: Zoom Webinar

*For questions or comments please contact Sara Otte at sara@employersforumindiana.org

AGENDA: Presentations can be found at <https://employersforumindiana.org/>

I. Welcome

Gloria Sachdev, BS Pharm, PharmD
CEO and President, Employers' Forum of Indiana

II. Clariti Health Hospital Price Estimate Tool

Chris Finelli
Vice President of Business Development, Clariti Health

Sarah Fite, BS, MHA
VP of Strategy and Business Development, South Bend Clinic

III. Bundled Payments Panel Discussion

Kate Fisher, BS
Senior Director of Global Health and Wellness Strategy, Cummins

Patti Wahl, BS, MS
Senior VP of Delivery System Transformation, AON

Chris Whaley, BA, PhD
Health Economist, RAND Corp

Sach Jain, BS, MBA
CEO, Carrum Health

Stacie Vance, BSN, MSOL
COO and CNO, Ortho Indy

IV. Vaccine Hesitancy

Becky Learn
VP of Service Delivery, Indiana Health Information Exchange



Biographies

Chris Finelli

Chris Finelli is originally from Williamston, Michigan, and is a graduate of the University of Michigan. Chris has spent the last 20 years leading business development and account management teams in the healthcare technology sector. Chris has extensive experience related to revenue cycle, business intelligence and analytics, patient reported outcomes and patient experience, as well as cost estimation and price transparency.

Currently, Mr. Finelli leads the business development efforts at Clariti Health, a technology company focused on patient and payor cost estimation and price transparency. Since joining Clariti Health in early 2018, Clariti has added more than 500 new customers, including large ASC management companies, hospitals, physician practices, and medical billing companies. Clariti Health has created millions of accurate patient estimates totaling over \$10B in billed charges. In June 2021, Clariti Health also gained synergies with HST Pathways, as facilitated by a Bain Capital acquisition.

Chris has spent considerable time working with Indiana lawmakers regarding transparency in healthcare to ensure all Hoosiers will receive a good faith estimate for scheduled procedures. He is a regular speaker at ValueHealth Revenue Cycle Conferences and Leadership Webinars speaking about CMS Price Transparency, The No Surprises Billing Act, and automating the patient financial counseling process. Chris resides in Zionsville, Indiana, with his wife, 3 sons, and 2 dogs. Chris enjoys coaching youth baseball, trying new recipes on his smoker, and fishing for the elusive musky.

Sarah Fite, BS, MHA

Sarah Fite works as the VP of Strategy and Business Development for The South Bend Clinic and the Executive Director of Integrative Care Partners, a clinically integrated network comprised completely of independent physician groups. Responsibilities include strategic planning, relationship development, growth strategies, and payer contract negotiation and management among others. Previously, Sarah worked as the Director of Strategic Development for Allied Physicians of Michiana which merged with the South Bend Clinic in 2020 creating the largest independent physician network in the state of Indiana. Within these roles Sarah works to support the stability of independent providers with the goal of maintaining patient choice and reducing the overall costs of care. Current initiatives include various growth strategies one of which is the launch of several direct to employer strategies.

Additionally, Sarah has been involved in a development role with HealthLinc, a series of federally qualified community health centers, project management at St. Joseph Health System, including the design and implementation of a new \$355 Million dollar hospital facility, an administrative fellowship with Trinity Health System and even crisis pregnancy counseling! These roles account for 15+ years of health administration experience.

Sarah completed her Bachelors of Science in Biology at Saint Mary's College in 2002 and a Masters of Health Administration at The Ohio State University in 2005. Outside work, Sarah enjoys spending time outdoors,



especially at local wineries, and loves and adores having quality time with her husband and two young children.

Kate Fisher, BS

Kate leads the Global Health and Wellness Strategy at Cummins Inc., a leader in power solutions, with more than 60,000 employees worldwide. Kate has more than 20 years of experience leading healthcare, wellness and people-centered benefit initiatives in manufacturing and technology industries. Kate joined Cummins in May 2020 with a focus on improving the quality of care and well-being of employees and their families.

Kate has a B.S. in Business Administration from Central Michigan University and previously led global benefits, including health, wellness and retirement programs, at Cooper Standard Automotive. Previously, she spent 16 years at Visteon Corporation, managing and leading U.S. benefits and global human resource initiatives. Kate lives in Northern Michigan with her husband, two cats and one dog.

Patti Wahl, BS, MS

Patti serves as Senior Vice President of Delivery System Transformation, part of Aon's Health Solutions practice. She assists self-insured clients in leveraging value-based care to transform the delivery of healthcare. Patti has expertise in designing innovative client solutions that include: Bundled Payments/Surgical Networks/Centers of Excellence, Virtual Care, Direct Primary Care, Accountable Care Organizations, Patient-Centered Medical Homes, Clinically Integrated Networks, Direct Contracting, Oncology, Alternative Health Plans and Reference-Based Pricing.

Patti has over 27 years of experience in healthcare leadership positions spanning across provider, health plan and employer organizations. Her experience includes negotiating, implementing and operationalizing complex value-based care arrangements across diverse patient populations of Commercial, Medicare Advantage, Medicare and Managed Medicaid for a \$4 billion health delivery system. Additionally, Patti served as a leader of a health plan where she led the development of its first consumer-directed health plan. Patti also served as a leader of a regional employer purchasing coalition where she assisted employers on their journey from volume to value. She led complex, multi-stakeholder community initiatives that brought together organizations who pay, provide and use healthcare to think creatively and work collaboratively to improve health, care quality and affordability.

Patti has served as a purchaser representative to the National Quality Forum's Measure Application Partnership Clinician Workgroup. She is a former President of the Missouri Chapter of the American College of Healthcare Executives. She holds a Lean/Six Sigma Yellow Belt.

Chris Whaley, BA, PhD

Chris Whaley is a policy researcher at the RAND Corporation and professor at the Pardee RAND Graduate School. His research focuses on using large-scale medical claims data to examine how information and financial incentives influence patient's choice of providers, how providers respond to changes in consumer incentives, and how employers and insurers can design insurance benefits to promote value.

His research has been published in a variety of clinical, health policy, and economics journals. He is the lead author of a JAMA paper that examines the effects of online price transparency information. This paper was a



finalist for the 2015 National Institute for Health Care Management Foundation Annual Health Care Research Award. He also received the 2015 AHRQ Research Conference Director's Award for a paper published in JAMA Internal Medicine that examines the effect of reference pricing on consumer choice of providers for cancer screening services. Whaley received a B.A. in economics from the University of Chicago and a Ph.D. in health economics from the University of California, Berkeley.

Sach Jain, BS, MBA

Sach is a computer scientist & engineer by training and a leading national expert in the bundled payment space of healthcare. After spending over 10 years in the guts of healthcare payment and realizing how broken the fee-for-service payment model is, Sach founded Carrum Health. Prior to Carrum, he was a leader in value-based care at firms such as Booz & Company and Accretive Health.

Sach knows what it takes to grow a start-up as he also co-founded an AI video editing company called Muvee Technologies which grew to over 100 employees. His technology background, deep healthcare expertise, and burning passion to fix a broken healthcare industry are the driving force behind Carrum Health. Sach earned his MBA from the University of Chicago Booth School of Business and BS in computer science from Indian Institute of Technology Delhi in New Delhi, India.

Stacie Vance, BSN, MSOL

Stacie Vance is Chief Operating Officer and Chief Nursing Officer for OrthoIndy and OrthoIndy Hospital. As COO/CNO she is a strong transformational leader influencing the organization's strategic direction. She ensures clinical goals and initiatives are aligned with the mission of OI/OIH while advancing the success for the organization. Stacie has been with the OrthoIndy team for more than 20 years. She mentors with passion, guiding her team to effectively strengthen and elevate their leadership vision.