



Employers' Forum of Indiana Update

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President and CEO, Employers' Forum of Indiana

Forum Updates

Legislative Policy

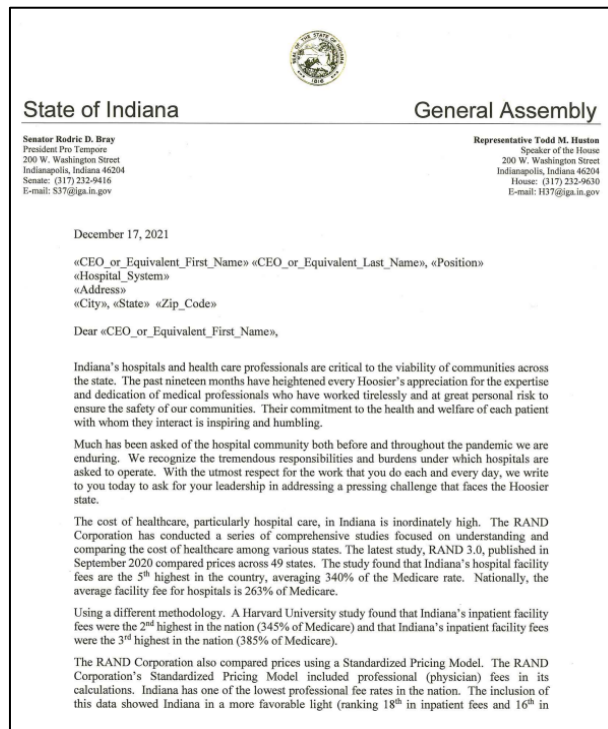
RAND 4.0 Study

Hospital Value Dashboard

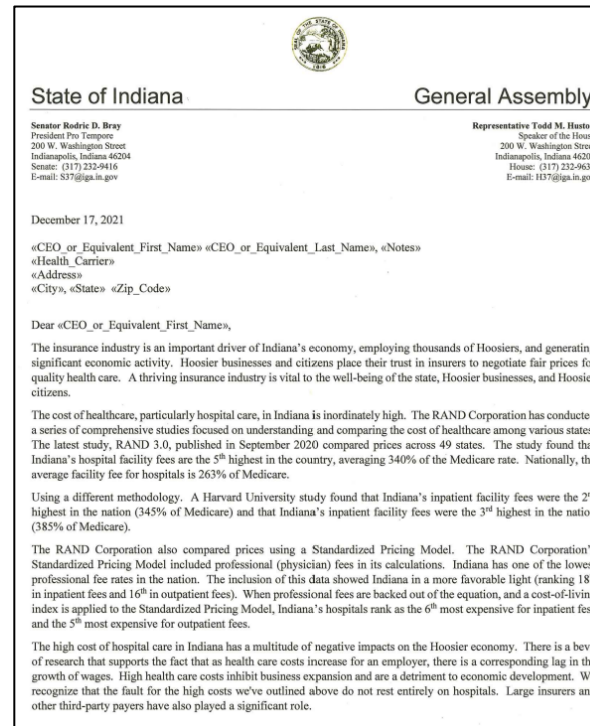
National Hospital Price Transparency Conference

Indiana Legislature Sent Letters to Hospitals & Insurers, 2022

By 4/1/2022 hospitals and insurers executives must submit to legislators a plan regarding how they are going to get hospital prices to the national average by 1/1/2025



Letter to Hospitals: [Link](#)



Letter to Insurers: [Link](#)

Indiana Legislative Healthcare Bill Summary

2022 Legislative Session

- 1-4-22 to 3-8-22
- Senate: 379 bills introduced with 96 becoming law (25% pass rate)
- House: introduced 407 bills with 82 becoming law (20% pass rate)

Summary of 9 health bills

- <https://employersforumindiana.org/subject/policy/>
- Highlights:
 - Supported Workers Compensation cap at 200% of Medicare for Ambulatory Surgical Centers...**LAW**
 - Blocked “white bagging”
 - Blocked worst part of employer COVID vaccine limitations



EMPLOYERS' FORUM OF INDIANA
Addressing the challenges of the local healthcare marketplace

2022 Indiana Legislative Health Summary

March 14, 2022

In this document, we summarize 9 health and pharmacy related bills passed into law during the [2022 Indiana Legislative Session](#). This short session began on Tuesday January 4th and adjourned on Tuesday March 8th. A total of 379 bills (excluding vehicle bills) were introduced in the Senate, of which 96 will become law, resulting in a passage percentage of 25.3%. A total of 407 bills were introduced in the House of Representatives, of which 82 will become law, resulting in a passage percentage of 20.1%.

In January, Speaker of the House Todd Huston and President Pro Tempore Bray signed a joint letter addressed to presidents and CEO's calling on [non-profit hospitals](#) and [health insurance carriers](#) serving Indiana to work collaboratively to provide a plan to legislators by April 1, 2022 to lower Indiana's hospital prices to at least the national average by January 1, 2025. The Employers' Forum of Indiana strongly supports the content and spirit of these letters sent by the Indiana legislative leaders.

2022 Accomplishments of the Employers' Forum of Indiana

1. EFI successfully supported HB 1153 Worker's Compensation to expand the workers compensation cap of 200% of Medicare that is currently available for hospital services to now include ambulatory care surgical centers (ASCs).
2. EFI was successful in advocating for the removal of the following language in a variety of bills:
 - a. Clinician administered drugs, commonly known as “white bagging” in HB 1158 Health and Human Services Matters;
 - b. Rebates required to be provided at the point of sale for self-funded employers in SB 88 Prescription Drug Rebates and Pricing; and
 - c. Numerous bills attempting broad employer prohibitions regarding vaccine requirements, COVID-19 testing, and vaccination monitoring.
3. EFI was partially successful in advocating for the following:
 - a. Employers' ability to keep their employees safe from COVID-19 in HB 1001 Administrative Authority; COVID-19 Immunizations, and
 - b. Limiting COPA language to Vigo County in SB 298 Certificate of Public Advantage.
4. EFI advocated for [HB 1270 Nonprofit Hospital and Insurer Reporting](#), which proposed to prohibit anti-competitive insurer-provider contract language, expand hospital price transparency, and add specifications for required hospital and insurer public forum meetings. This bill died likely to give the letters sent to Indiana non-profit hospitals and health insurance carriers an opportunity to be addressed first.
5. EFI advocated for the elimination of physician noncompete language all together by supporting related efforts illustrated in HB 1295 Physician Noncompete Agreements. This bill died in the second half of session after not receiving a hearing in the Senate Health & Provider Services Committee.



EMPLOYERS'
FORUM
OF INDIANA

RAND 4.0 Hospital Price Transparency Study

- 49 States plus DC
- 3,800 Hospitals
- 3,500 Ambulatory Surgical Centers
- \$130 Billion claims (RAND 3.0 had \$33 billion in claims)
- 11 All Payer Claims Databases

Hospital Value Dashboard

AIM:

Freely and
Publicly
available
5/5/22

5 Data Sources:

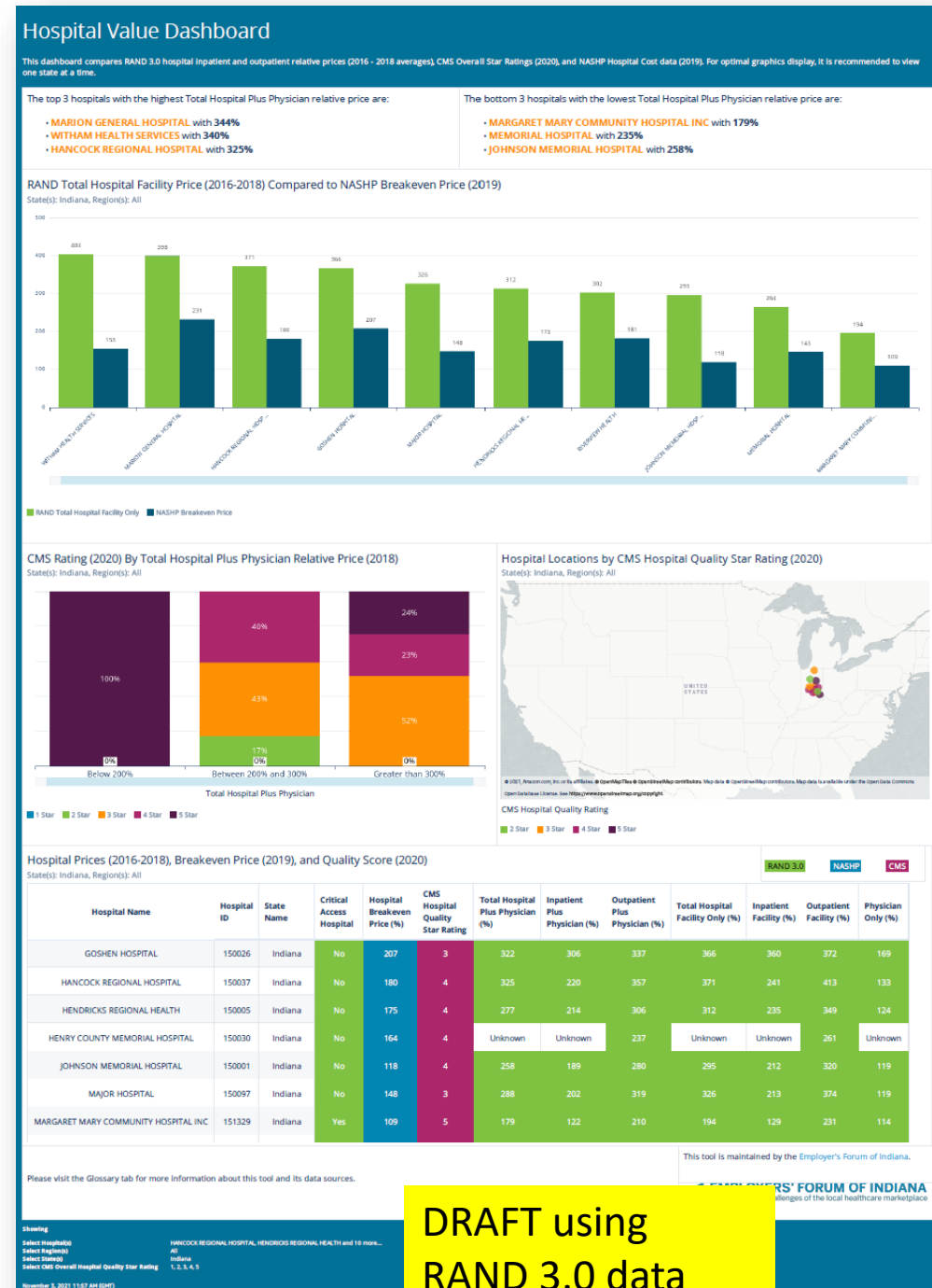
- ▶ **RAND 4.0**
- ▶ **NASHP** (National Academy of State Health Policy) Hospital Cost Tool - hospital commercial breakeven as a Percent of Medicare
- ▶ **CMS** Hospital Quality Star Ratings
- ▶ **Turquoise Health** over 4000 hospital prices organized by clinical category per hospital, noted as Percent of Medicare and Standardized Prices
- ▶ **Healthcare Bluebook** Hospital Quality for clinical categories

Hospital Value Dashboard

View the 4 of the 5 data sources side by side

Disclaimer

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DRAFT using
RAND 3.0 data

Price & Quality Transparency Allows for Honest Conversations

Hospital Prices (2016-2018), Breakeven Price (2019), and Quality Score (2020)

State(s): Indiana, Region(s): All

RAND 3.0

NASHP

CMS

Hospital Name	Hospital ID	State Name	Critical Access Hospital	Hospital Breakeven Price (%)	CMS Hospital Quality Star Rating	Total Hospital Plus Physician (%)	Inpatient Plus Physician (%)	Outpatient Plus Physician (%)	Total Hospital Facility Only (%)	Inpatient Facility (%)	Outpatient Facility (%)	Physician Only (%)
TERRE HAUTE REGIONAL HOSPITAL	150046	Indiana	No	150	3	361	253	406	412	275	477	131
UNION HOSPITAL INC	150023	Indiana	No	166	4	279	220	311	314	242	354	121
UNION HOSPITAL CLINTON	151326	Indiana	Yes	111	2	Unknown	Unknown	212	Unknown	Unknown	222	Unknown

INDIANA AND NATIONAL BENCHMARKS

(from RAND 3.0 original supplement data), 2018

Indiana	304%	288%	315%	340%	317%	359%	131%
National	247%	231%	267%	263%			171%

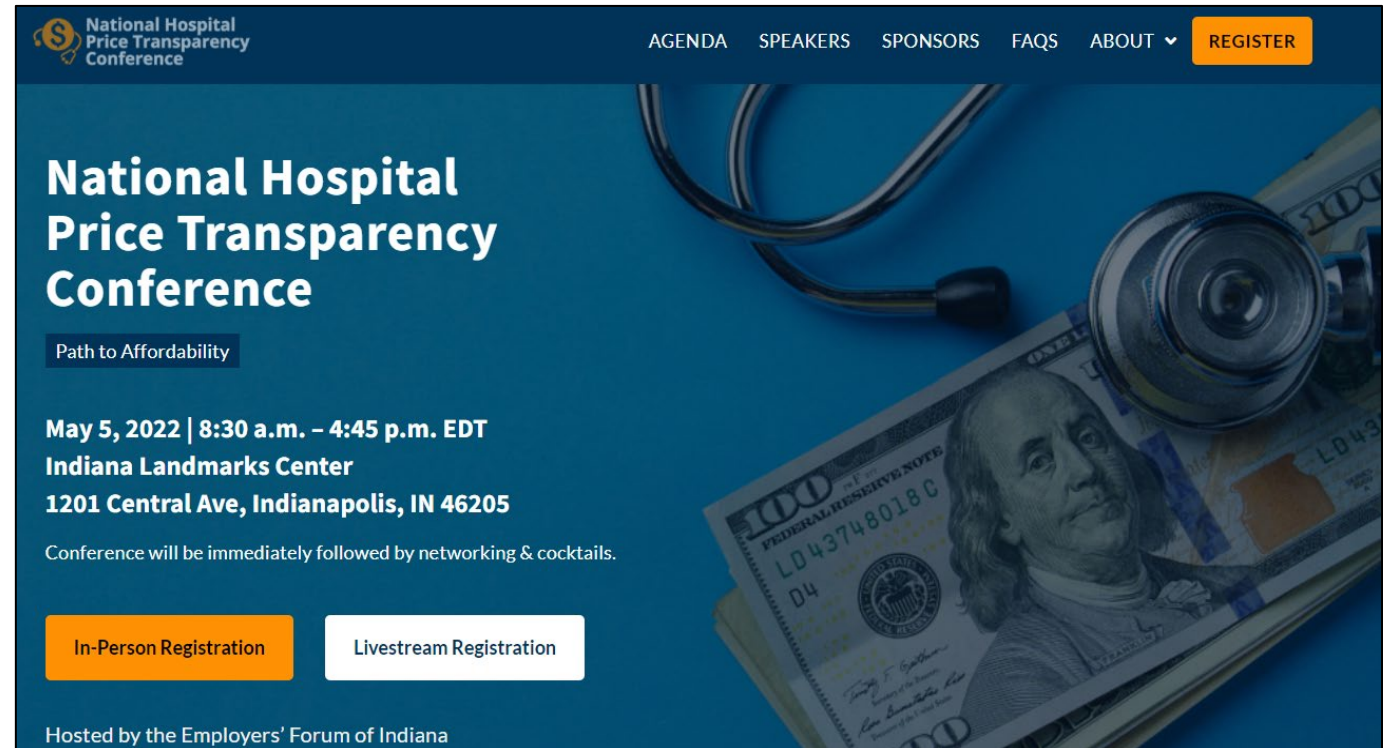
DRAFT using
RAND 3.0 data

National Hospital Price Transparency Conference

Register Today!
nhptc.org

2 Attendance Options:

- In-Person at the Indiana Landmarks Center in Indianapolis, **FULL**
- Live Stream via Zoom Webinar
Spots available



National Hospital Price Transparency Conference

AGENDA SPEAKERS SPONSORS FAQs ABOUT ▾ REGISTER

National Hospital Price Transparency Conference

Path to Affordability

May 5, 2022 | 8:30 a.m. – 4:45 p.m. EDT
Indiana Landmarks Center
1201 Central Ave, Indianapolis, IN 46205

Conference will be immediately followed by networking & cocktails.

In-Person Registration Livestream Registration

Hosted by the Employers' Forum of Indiana

National Hospital Price Transparency Conference

AGENDA

View Detailed Agenda and Speaker Information here:

<https://employersforumindiana.org/conference/agenda/>



2022 National Hospital Price Transparency Conference: Path to Affordability



May 5, 2022 | 8:30 am – 5:00 pm EDT
Indiana Landmarks Center, 1201 Central Ave., Indianapolis, IN 46202
Conference will be immediately followed by networking & cocktails.



8:00 am – 8:30 am	DOORS OPEN AND CONTINENTAL BREAKFAST
8:30 am – 8:45 am	WELCOME Gloria Sachdev President & CEO, Employers' Forum of Indiana Christan Royer Director of Benefits, Indiana University; Board Member, Employers' Forum of Indiana
8:45 am – 9:15 am	KEYNOTE Hunter Kellett Arnold Ventures
9:15 am – 9:45 am	HOSPITAL VALUE DASHBOARD: DATA TO INFORM HONEST CONVERSATIONS Gloria Sachdev President & CEO, Employers' Forum of Indiana
9:45 am – 10:30 am	RAND 4.0 HOSPITAL PRICE TRANSPARENCY STUDY: WHAT EMPLOYERS PAY Chris Whaley RAND Corporation
10:30 am – 10:45 am	BREAK
10:45 am – 11:10 am	HOSPITAL PRICE TRANSPARENCY: HOSPITAL POSTED PRICES Ge Bai Johns Hopkins University Chris Severn Turquoise Health
11:10 am – 11:30 am	HOSPITAL COST TOOL: EMPLOYER BREAK-EVEN PRICE AND MORE Marilyn Bartlett National Academy for State Health Policy
11:30 am – 11:45 am	HOSPITAL QUALITY: CMS HOSPITAL STAR RATINGS Melissa Mariñelarena CDQ Solutions
11:45 am – 12:00 pm	HOSPITAL QUALITY: QUANTROS Debi Heck Healthcare Bluebook
12:00 pm – 1:00 pm	LUNCH BREAK
1:00 pm – 1:45 pm	PANEL DISCUSSION WITH MORNING PRESENTERS Moderated by Dave Kelleher Board Member, Employers' Forum of Indiana
1:45 pm – 2:45 pm	BRAINSTORMING NEXT STEPS TO INTERVENE ON HOSPITAL PRICES & QUALITY Moderated by Lauren Vela Walmart <ul style="list-style-type: none">• Charles Cammack Fort Wayne Community School Corporation• Mary Delaney Vital Incite• Kate Fisher Cummins• Tom Seger Wabash Valley Produce and PVHCC
2:45 pm – 3:45 pm	PERSPECTIVES ON ACTIONABLE TACTICS TO DRIVE VALUE Moderated by Candace Shaffer Purdue University <ul style="list-style-type: none">• Lakshmi Aggarwal Fort Wayne Medical Oncology and Hematology• Gary Everling Hendricks Regional Health• Jim Jusko FireLight Health• Kim Sonerholm UnitedHealthcare
3:45 pm – 4:00 pm	BREAK
4:00 pm – 4:50 pm	WHERE DO WE GO FROM HERE? Suzanne Delbanco Catalyst for Payment Reform Cynthia Fisher PatientRightsAdvocate.org
4:50 pm – 5:00 pm	CONCLUSION Gloria Sachdev President & CEO, Employers' Forum of Indiana Christan Royer Director of Benefits, Indiana University; Board Member, Employers' Forum of Indiana
5:00 pm – 6:30 pm	NETWORKING & COCKTAILS

Visit nhptc.org to register and learn more!

Governor's Public Health Commission



Kristina Box, MD, FACOG
State Health Commissioner



Luke Kenley, JD
Indiana State Senator