

Pharmacist as Providers: Carrier Perspective

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How many times do patients see their primary care physicians?



Annually, on average:



https://www.drugtopics.com/view/pharmacists-want-more-time-patients

How many times do patients see their pharmacist?



Annually, on average:



https://www.drugtopics.com/view/pharmacists-want-more-time-patients

This increased patient interaction means:

- pharmacists are uniquely positioned to enhance one-on-one care delivery
- ensure compliance with medications and other physician-prescribed health regimens
- help in the management of chronic diseases
- and significantly lower healthcare costs in the process



We are all about delivering optimum healthcare in the most cost-effective manner possible for the benefit of our corporate partners and, most importantly, for members.









CPESN

(Community Pharmacy Enhanced Services Network)







Pharmacy Requirements

(Community Pharmacy Enhanced Services Network)

Each pharmacy in this network is required to deliver enhanced patient services that include comprehensive medication management to help improve compliance and reduce costly and potentially life-threatening medication errors.

Pharmacy Requirements (continued)

- Other services include:
 - point-of-care testing for:
 - ▶ infections as COVID-19
 - strep
 - ▶ and influenza
 - vital signs collection
 - adult immunizations
 - childhood vaccines
 - help with opioid use disorder
 - tobacco cessation
 - nutritional counseling
 - and disease state care management for chronic illnesses such as hypertension



Pharmacists \$ave

One study found that when compared with traditional medical care alone, services run by pharmacists yielded savings of





...by preventing hospital admissions and emergency department visits.

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5774321/

https://accpjournals.onlinelibrary.wiley.com/doi/abs/10.1592/phco.31.7.686

Pharmacists Can Decrease Healthcare Costs

When a pharmacist leverages social determinants of health, it could save:

\$2,443

annually per plan member.

https://hitconsultant.net/2018/10/03/social-determinants-of-health-phm-outcomes/





The "Detached Pharmacy"





Independent pharmacies already have a hand on the heartbeat of the communities they serve.

Encore's Goals

- Support the Physician's Care Plan through education
- Expand education using the Pharmacists to improve patient outcome
- Ensure that patients receive outstanding care to maintain and improve their health
- Reduce medical costs for employers by increased support of their employees
- Reduce costs arising from:
 - Absenteeism
 - Reduced productivity related to poor health



EMERGE. EVOLVE. EXCEL. ENCORE. THE HEALTHCARE GROUP, LLC Encore Health Network is always looking for new ways to enhance patient outcomes and the health of our communities.





Let me introduce you to my colleague, Shawn.

Operational Hurdles to Overcome

- Credentialing: CAQH submission, Liability Insurance
- Billing on Medical HCFA or UB forms
 - EDI submission

Others

- Contract for all service under "scope of practice" —all, not some
- Directory; new federal guidelines for accuracy: provider submits roster—are all pharmacists in, or only some?
- ► Timing: Fed Regulations
- Member Education



Dr. Mak...SUPERHERO!



February 25, 2021 • https://www.knightcrier.org/top-

W & March MP

North Penn Alum is a COVID-19 Superhero

Milan Varia, Staff Writer

SRIPPACK - Real-life superhences are hard to come by, especially in a work as at which de at today. Yet a cheal plannaistic, honing a superma nu, thas become easerly that. Yet, be into stopping the loker of udeling against Thanson. Instead, thick berch Penn High School Alumi i doing work even the most multicous villains would never challenge; giving out the vescrine.

Nached of dely related in Shipper Nervield de hier of their in gewantel COVD accide della della

Distributing the vaccine has been a real challenge in Pennsylvania. There have been shortages and delays throughout the whole state, and, overall, collout has not been as successful as expected. But after protocol training and getting the proper equipment to store the vaccine, Annin was ready to do his part. At the owner of the Skippack Pharmacy, be wants to provide for his community.

Planning large events is nothing new for Amin; he has a wedding planning business. But this event was far from the events he has planned in the past.

"We gave out our first doses on Sunday, February 7th, but I had only received confirmation the Wednesday prior. The following day, the county delivered our vaccines to the plasmacy. I was told I could get it by a later date again, but I knew the vaccines needed to be given out as soon as possible. So the same day, I drove an hour away to the plasmacy and helicht (ILW: Amin said.

With little time to plan, but plenty of doses to give, Amin had to organize things fast. In a short 36 hours of preparation, Amin got around 100 volunteers, and on the day of his clinic, administered roughly 1,000 doses.

The timing was not the only problem. Amin also had to prepare for the snowstorm... but like any good hero, he couldn't be stopped that easily.

Even though I had just received the vaccines, it was something that needed to get done. Sure, I could have waked for he storm to pass and vaccinate throughout the week, but I would not be able to do what I did. All the volunteer… veryone who helped would be less available. People are working and busy. Getting the initial 1000 doese out as fast

https://www.knightorier.org/lop-stories/2021/02/23/horth-perm-alum-is-a-covid-19-superhato/?print+true





https://www.youtube.com/watch?v=pUD feq9rCn8

https://6abc.com/pa-covid-vaccinemontgomery-county-skippack-pharmacypennsylvania/10464429/

Chorus Photography

Mayank Amin, dressed as Superman, helps patients out of the car, carrying a box of doses of the COVID-19 vaccine.



You never change things by fighting the existing reality.

> To change something, build a new model that makes the existing model obsolete.

- Buckminster Fuller www.BuckyFullerNow.com from "A Fuller View, Buckminster Fuller's Vision"



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Questions?