

Year in Review 2021

Gloria Sachdev, BS Pharm, PharmD

President and CEO, Employers' Forum of Indiana



Innovative Strategies Regarding Medication Management:

February 25, 2021

Addressing High Prescription Medication Cost

- Gloria Sachdev, CEO and President, Employers' Forum of Indiana

Would You Ever Pay \$20 for a Starbucks Coffee?

- Troy Trygstad, Executive Director, Community Pharmacy Enhanced Service Network USA

Specialty Pharmacy Carve-Out

- Candace Shaffer, Senior Director of Benefits in Human Resources, Purdue University

Maximizing Savings in a PBM RFP Process

- Amy Ball, Chief Pharmacy Officer, Health Strategy
- Ed Isakson, Director of Human Resources, Archdiocese of Indianapolis

The Innovative Future of Medication Match-Making

- Daniel Wilson, Director of Clinical Operations, True RX
- Mark Williams, CEO and Owner, True RX
- Richard Mousty, President and Owner, Unified Group Services

Purposely Changing our PBM Strategy

- Jeff Post, Chief Clinical Officer, RXConnection
- Sheri Alexander, Chief Strategy Officer, Gregory and Appel Insurance



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Optimizing Pharmacy Management Utilizing Pharmacist as Providers: May 6, 2021

Optimizing Pharmacy Management Part 2: Pharmacists as Providers

- Gloria Sachdev, CEO and President, Employers' Forum of Indiana

National Landscape of Pharmacist Medication Management

- Anne Burns, Vice President of Professional Affairs, American Pharmacists Association

Indiana Landscape of Pharmacists Medication Management

- Veronica Vernon, Assistant Professor of Pharmacy Practice, Butler University
- Ryan Ades, Director of Experimental Education & Assistant Professor of Pharmacy Practice, Manchester University

Clinical Pharmacist Services: The Cummins Experience

- Denise Fields, Ambulatory Care Pharmacists, Express Scripts
- Bob Chestnut, Chief Medical Director, Cummins Inc

Clinical Pharmacist Services: Health System Perspective

- Amy Harris, Ambulatory Pharmacy Manager, Deaconess Health System

Pharmacists as Providers: Carrier Perspective

- Shawn Gibbons, Vice President of Development, Encore Health Network
- Rochelle Forrest Hankins, Senior Sales Executive, Encore Health Network



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Good Faith Estimates & Bundled Payments: September 17, 2021

Federal Price Transparency Rule Assessment Paper

- Gloria Sachdev, CEO and President, Employers' Forum of Indiana

Good Faith Estimates

- Chris Finelli, Vice President of Business Development, Clariti Health
- Sarah Ann Fite, Executive Director of Integrative Care Partners in South Bend

Bundled Payments Panel Discussion

- Kate Fisher, Senior Director of Global Health and Wellness Strategy, Cummins Inc
- Patti Wahl, Senior VP of Delivery System Transformation, AON
- Chris Whaley, Health Economist, RAND Corp
- Sach Jain, CEO, Carrum Health
- Stacie Vance, COO and CNO, Ortho Indy

COVID-19 Vaccine Hesitancy

- Becky Learn, Vice President of Service Delivery, Indiana Health Information Exchange



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Forum Developed Resources

Resources for Employers
During COVID-19
Updated January 13,
2021

Resources for Employers During COVID-19
Last Updated January 13, 2021

EMPLOYERS' FORUM OF INDIANA
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Employer-Specific Resources on Re-Opening:

- IU Employees and Coronavirus COVID-19: [Link](#)
- Purdue Employees Working through COVID-19: [Link](#)
- Purdue: Things you need to know about COVID-19: [Link](#)
- Purdue: COVID-19 On-Site Employee Safety Training: [Link](#)
- Ford Motor Company Manufacturing Returning to Work Playbook: [Link](#)
- Lear Safe Work Playbook, 2nd edition: [Link](#)
- National Alliance Employer Resources-COVID 19: [Link](#)

Indiana State Guidelines:

- Back on Track Indiana: [Link](#)

Federal Guidelines on Re-Opening:

- Implementing Safety Practices for Critical Infrastructure Workers Who May Have Had Exposure to a Person with Suspected or Confirmed COVID-19: [Link](#)

National Resources on Re-Opening:

- Amid the Coronavirus Crisis, a Regimen for Reentry: [Link](#)
- National coronavirus response: A road map to reopening: [Link](#)
- The New England Journal of Medicine, Challenges of "Return to Work" in an Ongoing Pandemic: [Link](#)

Predictive Tools:

- Rand, The Health and Economic Impacts of COVID-19 Interventions: [Link](#)

Hospital & Insurance
Federal Price Transparency
Rule Summary
April 26, 2021

EMPLOYERS' FORUM OF INDIANA
Addressing the challenges of the local healthcare marketplace

Hospital & Insurance Federal Price Transparency Rule
4/26/2021

CMS Summary: <https://www.cms.gov/CTO/Resource/Regulations-and-Guidance/Downloads/CMS-Transparency-in-Coverage-41137.pdf>

Rule Overview: <https://www.healthsystemtracker.org/price-transparency-and-satisfaction-in-us-health-services/>

1. On November 12, 2020, a federal rule was established to aid in the transparency of healthcare prices. This rule requires that, "insurers in the individual and group markets and self-funded employer plans provide enrollees with price and cost-sharing information for covered health services in non-grandfathered plans."
2. The rule carries the aim of bringing actionable price transparency information to patients, allowing them to shop for care prior to receiving a health care service and/or prescription drugs.

The rule requirements are as follows:

January 1, 2021

Hospitals must post payer-negotiated rates for all services in a machine-readable file and 300 common shoppable services on an online tool (70 identified by CMS and 230 hospital choice).

January 1, 2022

Requires insurers in the individual and group markets and self-funded employer plans to make public the following detailed price information in three separate "machine readable files" with monthly updates:

1. Negotiated rates for all covered items and services between the plan and in-network providers;
2. Historical payments and billed charges from out-of-network providers;
3. In-network negotiated rates and historical net prices for all covered prescription drugs at the pharmacy location level.

January 1, 2023

Insurers in the individual and group markets and self-funded employer plans must make pricing information and personalized cost-sharing estimates available to enrollees on an online consumer-usable tool for 500 "shoppable" services.

January 1, 2024

Insurers in the individual and group markets and self-funded employer plans must make pricing information and personalized cost-sharing estimates available to enrollees on an online consumer-usable tool for the remaining covered services and items.

FAQ: COVID-19 Home Test
Kits
April 29, 2021

FAQ: COVID-19 Home Test Kits <small>4/29/2021</small>		
Frequently Asked Questions	Kroger Health COVID-19 Test Home Collection Kit	Optum At-home COVID-19 Test Kit
Can any employer order these home testing kits?	Yes, any employer can order as there are no restrictions on employer eligibility.	Yes, however there is a 500-kit minimum order. It should be noted that for multi-site customers this program is not available for consumers residing in NY, NJ, and RI (as of 8/12/20).
When will home kits arrive after an employer order has been placed?	When a test is needed, the individual test kit is delivered directly to the employees home next day via overnight delivery.	Participant must first complete the registration process online. Test kits are then delivered to the individual's home.
Are the return envelopes pre-paid and pre-addressed for overnight delivery to a lab for processing?	Yes. All shipping logistics are pre-paid and pre-addressed for overnight delivery back to the lab for processing.	Yes. The self-collected participant samples are returned to lab with the overnight shipper provided with each test kit.
Can the return envelopes be sent by USPS, or is it required to be sent by Fed-Ex or UPS?	Currently, our arrangement to ensure overnight delivery is via FedEx. <ul style="list-style-type: none"> o Patients will receive a link listing the nearest drop box and location options. o The drop box allows for zero contact delivery. 	Kits are delivered to participants via USPS. The pre-paid return label / envelope is sent back to the lab via United Parcel Service (UPS).
Which lab/labs serve	Gravity Diagnostics in Covington, KY is	

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More Forum Developed Resources

EFI Member Responses to
National Alliance Survey:
COVID-19 Delta Variant
September 14, 2021

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Employers' Forum of Indiana Specific Member Responses
National Alliance of Healthcare Purchasers Pulse of the Purchaser: COVID-19, Delta Variant
September 14, 2021

Q1: Which coalition are you a member of? (n=23)

- Employers' Forum of Indiana: 100%

Q2: Select your organizations' Industry (n=23)

- Educational Services: 39.13%
- Health Care and Social Administration: 26.09%
- Finance and Insurance: 17.38%
- Manufacturing: 13.04%
- Professional, Scientific, and Technical Services: 4.35%

Q3: Which best describes the size of your organization? (n=23)

- 10,000+ employees: 13.04%
- 5,000 – 9,999 employees: 13.04%
- 1,000 – 4,999 employees: 26.09%
- Fewer than 500 employees: 47.83%

Q4: Have your return to work plans changed as a result of the emergence of the delta variant of the COVID-19 virus? (n=23)

- Yes: 21.74%
- No: 78.26%

Q5: When does your organization anticipate resuming a more stabilized business environment? (n=23)

- Q3 2021: 13.04%
- Q4 2021: 0.00%
- Q1 2022: 0.00%
- Q2 2022: 0.00%
- Already occurred: 52.17%

2021 Indiana Legislative
Health Summary
September 20, 2021

EMPLOYERS' FORUM OF INDIANA
Addressing the challenges of the local healthcare marketplace

2021 Indiana Legislative Health Summary
September 20, 2021

In this document, we summarize 10 health related bills passed into law during the [2021 Indiana Legislative session](#). The Indiana 2021 session was a budget year and began on January 4th and adjourned on April 29, 2021. In total, 1,011 bills were introduced including 220 bills which succeeded in the legislative process for a [22% total passing rate](#).

The 2021 Legislative Session was a budget year. A summary of the FY 22/23 budget can be found [here](#).

Bills for this legislative summary were reviewed in May-June 2021, and as such it's possible that not all end-of-session Conference Committee Report edits are captured in the text as they were not yet updated on the Indiana General Assembly website. By September 2021, all Conference Committee edits were incorporated into the "latest version" text. Thus, for bills of high interest, please review the latest version link noted at the end of each bill summary.

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II. SEA 3: Telehealth Matters (Sen. Ed Charbonneau)..... 2

III. SEA 325: Hospitals (Sen. Justin Busch)..... 3

IV. SEA 416: Hospitals and Certificates of Public Advantage (Sen. Jon Ford)..... 6

House Enrolled Acts..... 7

I. HEA 1002: Civil Immunity Related to COVID-19 (Rep. Jerry Torr)..... 7

II. HEA 1402: All Payer Claims Database (APCD) (Rep. Donna Schaibley)..... 8

III. HEA 1495: Insurance Matters (Rep. Martin Guback)..... 8

Indiana Hospital Mergers,
Acquisitions, and
Expansions
Updated Monthly

Indiana Hospital Mergers, Acquisitions, & Expansions
Updated: October 19, 2021

This document notes hospital/hospital-system mergers, acquisitions, and expansions in Indiana. The information noted has been gathered from reviewing news articles, thus is not meant to serve as a comprehensive list of all such transactions. Each description is taken from its corresponding linked article. This document will be periodically updated.

Hospital/Hospital-System Name

Ascension St. Vincent

Ascension St. Vincent Investing \$325M to Expand Indy Campus

- June 3, 2021
- Ascension St. Vincent is investing \$325 million to expand the system's flagship campus at 86th Street in Indianapolis. The expansion at Ascension St. Vincent Hospital will include the relocation of Ascension St. Vincent Women's Hospital and 109 new private NICU rooms, a new Brain and Spine Hospital and new parking garage and additional surface parking.
- [Link](#)

Nalli: Expansion Continues Commitment to Indiana

- May 17, 2021
- Ascension St. Vincent Indianapolis Chief Executive Officer Jonathan Nalli says the health system's planned \$325 million expansion of its northwest side Indy campus will create a center offering services for patients statewide and throughout the Midwest.
- [Link](#)

Ascension St. Vincent unveils three major projects on 86th Street campus worth \$325M

- May 10, 2021
- Ascension St. Vincent is planning three major construction projects worth a total of \$325 million at its flagship West 86th Street health care campus over the next three years, representing one of its largest capital investments in decades.
- [Link](#)

Ascension St. Vincent expands Indianapolis cancer center

- November 25, 2019
- Ascension St. Vincent is expanding its cancer care center on West 86th Street by about 3,700-square-

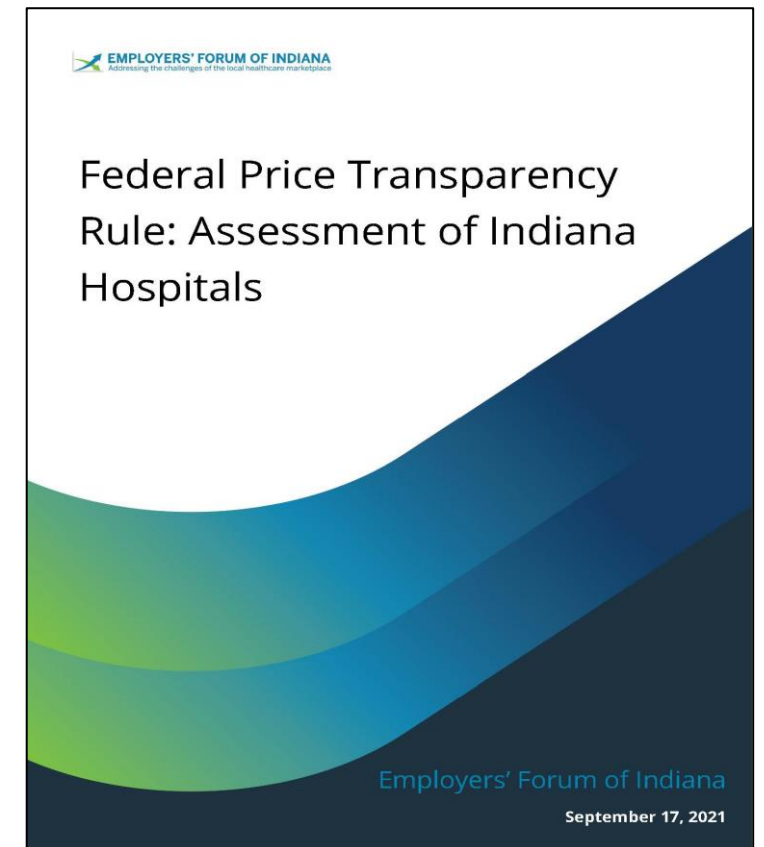
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Forum Project on Federal Price Transparency Rule: Assessment of Indiana Hospitals

- September 17, 2021
- **Aim:** to improve the consumer price transparency experience by partnering with hospitals to improve their hospital price transparency efforts.
- **N = 118** Indiana hospitals
- **Report Findings:**
 - 20.3% of hospitals scored 8 points (the best score)
 - 55.9% of hospitals scored 7 points
 - 14.4% of hospitals scored 6 points
 - 9.3% of hospitals scored 5 points or less (4 hospitals scored 1 point, the worst score)
- [Link](#)



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Forum National/State Presentations

- February
 - BAN Winter Virtual Conference
 - Anthem
 - Indiana Association of School Business Officials
- March
 - PBM 101 to Senate Representative Caucus
 - NextGen Healthcare Summit
- April
 - Healthcare Revolution
- May
 - Lutheran Health System
 - Midwest Business Group on Health
 - Healthcare Revolution
- June
 - National Alliance of Healthcare Purchasers Health, Policy & Performance Summit
 - New Hampshire School of Law
 - MJ Insurance
 - Patoka Valley Health Care Cooperative
 - RE Sutton and Associates
- July
 - International Society of Certified Employee Benefits Specialists, Indiana Chapter
- August
 - Perry County/ Tell City
- September
 - Colorado Business Group on Health
- December
 - Houston Business Coalition on Health

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Current Work

- Hospital Value Dashboard (HVD)
- Hospital COV-10 Vax/Unvax Dashboard Project
- 2022 Legislative Session

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Mark Your Calendars!

March 11, 2021

3rd National Hospital Price Transparency Conference

IN PERSON at the JW Marriot in Indianapolis

**RAND 4.0
Release**

**Full Release of
the Hospital
Value Dashboard**

**Exciting
Speakers and
Panel Discussion**

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